PUBLIC DISCLOSURE COPY Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury

► Do not enter social security numbers on this form as it may be made public.

Open to Public

2020

| Inter | nal Reve | enue Service | Go to www.irs.gov/Form990 for instructions and the latest information. | | Inspection |
|--------------------------------|------------|----------------|---|----------------|-----------------------------|
| Α | For the | e 2020 calen | dar year, or tax year beginning 07/01 , 2020, and ending 06/30 | | , 20 21 |
| в | Check if | f applicable: | C Name of organization AMERICAN CAMPING ASSOCIATION, INC. | Emplo | oyer identification number |
| | Address | s change | Doing business as D/B/A AMERICAN CAMP ASSOCIATION | | 35-0962419 |
| | Name c | hange | Number and street (or P.O. box if mail is not delivered to street address) Room/suite E | Teleph | none number |
| | Initial re | turn | 5000 STATE ROAD 67 NORTH | | (765) 342-8456 |
| | Final ret | urn/terminated | City or town, state or province, country, and ZIP or foreign postal code | | |
| | Amende | ed return | | | receipts \$ 11,801,242 |
| | Applicat | tion pending | | | or subordinates? 🗌 Yes 🗹 No |
| | | | | | es included? Yes No |
| | | empt status: | | | st. See instructions |
| | | | ACACAMPS.ORG H(c) Group exer | | |
| 1 | | organization: | | State | of legal domicile: IN |
| P | art I | Summa | • | | |
| | 1 | | cribe the organization's mission or most significant activities: THE AMERICAN CAMPIN | | |
| nce | | | RPOSE IS TO FURTHER CHILDREN, YOUTH, AND ADULT WELFARE THROUGH THE CAMP | EXPE | RIENCE AND |
| rnai | | | JED ON SCHEDULE O) | | |
| Activities & Governance | 2 | | box \blacktriangleright if the organization discontinued its operations or disposed of more than 25 | L L | |
| ğ | 3 | | voting members of the governing body (Part VI, line 1a) | 3 | 21 |
| ŝ | 4 | | independent voting members of the governing body (Part VI, line 1b) | 4 | 21 |
| vitie | 5 | | per of individuals employed in calendar year 2020 (Part V, line 2a) | 5 | 46 |
| ctiv | 6 | | per of volunteers (estimate if necessary) | 6 | 2,400 |
| ٩ | 7a | | ated business revenue from Part VIII, column (C), line 12 | 7a 7b | 248,301 |
| | b | Net unrela | ted business taxable income from Form 990-T, Part I, line 11 | 7b | 137,335 Current Year |
| | 8 | Contributio | | 9,930 | |
| nue | 9 | | | 9,930 0,763 | 4,390,739 5,504,457 |
| Revenue | 10 | - | | 1,335 | 292,683 |
| Re | 11 | | | 2,541 | 98,207 |
| | 12 | | | 4,569 | 10,286,086 |
| | 13 | | | 3,771 | 832,925 |
| | 14 | | aid to or for members (Part IX, column (A), line 4) | | |
| s | 15 | | | 0,105 | 3,844,468 |
| Expenses | 16a | | | 2,026 | 78,000 |
| bei | b | | raising expenses (Part IX, column (D), line 25) ► 166,044 | | |
| ŵ | 17 | | | 0,720 | 2,551,412 |
| | 18 | | | 6,622 | 7,306,805 |
| | 19 | - | | 7,947 | 2,979,281 |
| or | | | Beginning of Current | t Year | End of Year |
| Net Assets or Fund Balances | 20 | Total asset | ts (Part X, line 16) | 7,808 | 11,963,370 |
| t As d B | 21 | Total liabili | ties (Part X, line 26) | 3,121 | 2,671,627 |
| a n n | 22 | Net assets | or fund balances. Subtract line 21 from line 20 | 4,687 | 9,291,743 |
| | | 0.1 | | | |

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| Sign Here | Signature of officer CHRISTA M CASSIDY, CFO Type or print name and title | | | | Date | | | |
|--|--|---------------------------|---------------|---------------|--------|------------------------|-------------------|--|
| Paid Preparer | Print/Type preparer's name EMILIE KNIERIEM | Preparer's signature | Kniium | Date 11/3/202 | 1 | Check if self-employed | PTIN P01330194 | |
| Use Only | Firm's name | | | | Firm's | s EIN 🕨 | 35-0921680 | |
| Use Only | Firm's address > 9600 BROWNSBORO F | e no. (5 | 502) 326-3996 | | | | | |
| May the IRS | discuss this return with the preparer s | shown above? See instruct | tions | | | | 🖌 Yes 🗌 No | |
| For Paperwork Reduction Act Notice, see the separate instructions. Cat. No. 11282Y Form 99 | | | | | | | | |

| art | Pag |
|-----|--|
| | Check if Schedule O contains a response or note to any line in this Part III |
| 1 | Briefly describe the organization's mission: THE AMERICAN CAMPING ASSOCIATION'S (ACA) PURPOSE IS TO FURTHER CHILDREN, YOUTH, AND ADULT WELFARE AND EDUCATION THROUGH THE CAMP EXPERIENCE AND TO ENSURE THE QUALITY OF CAMP AND YOUTH DEVELOPMENT PROGRAMS BY PROVIDING BEST PRACTICES AND STANDARDS. |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to other the total expenses, and revenue, if any, for each program service reported. |
| 4a | (Code:) (Expenses \$1,870,612including grants of \$24,234) (Revenue \$585,305)CAMP AND YOUTH DEVELOPMENT EDUCATION REFLECTS ACA'S COMMUNITY OF PARENTS AND PROFESSIONALS WHO JOINTOGETHER TO SHARE KNOWLEDGE TO ENHANCE HUMAN DEVELOPMENT. AS A RESULT OF ACA EDUCATIONAL PROGRAMS |
| | AND SERVICES, YOUTH AND ADULTS LEARN POWERFUL LESSONS IN COMMUNITY, CHARACTER-BUILDING, SKILL DEVELOPMENT, AND HEALTHY LIVING . A PRIMARY VEHICLE FOR DISSEMINATING EDUCATION AND INFORMATION TO CAMP PROFESSIONALS IS THROUGH THE ANNUAL ACA NATIONAL CONFERENCE. MORE THAN 1,800 INDIVIDUALS |
| | ATTENDED THE FOUR-DAY VIRTUALCONFERENCE IN FEBRUARY 2021. NUMEROUS LOCAL AND REGIONAL EVENTS ARE OFFERED. IN ADDITION, ONLINE EDUCATION, INCLUDING ASYNCHRONOUS COURSES, WEBINARS, AND CERTIFICATES OF ADDED QUALIFICATION EXTEND PROFESSIONAL DEVELOPMENT OPPORTUNITIES TO NON-TRAVELING LEARNERS. |
| | SPECIFIC TO PREPARING FOR CAMPS REOPENING IN SUMMER 2021, ACA OFFERED SEVERAL PANEL DISCUSSIONS, TOWN HALLS AND WEBINARS SPECIFIC TO COVID REPONSE. MORE THAN 27,000 LEARNERS PARTICIPATED IN |
| | 2020-2021 OFFERINGS. CAMP AND YOUTH DEVELOPMENT ALSO INCLUDES ACA'S RESEARCH PROGRAMS AT THE NATIONAL LEVEL. |
| 1b | (Code:) (Expenses \$ 1,750,872 including grants of \$ 263,502) (Revenue \$ 548,805) MEMBER AND FIELD SERVICES IS THE MEMBER AND CUSTOMER DEVELOPMENT SERVICES OF ACA. TELEPHONE AND EMAIL SUPPORT, TECHNICAL ASSISTANCE, OPERATIONAL COMPONENTS, AND FINANCIAL SUPPORT ARE PROVIDED THROUGH A NATIONAL STAFF OF ASSOCIATION MANAGEMENT PROFESSIONALS TO 23 LOCAL OFFICES, WHICH IN TURN, PROVIDE SERVICES LOCALLY TO THE PUBLIC, CAMPS, AND CAMP PROFESSIONALS. ACA HAS ALMOST 11,000 INDIVIDUAL MEMBERS. |
| | |
| 4c | (Code:) (Expenses \$ 1,307,596 including grants of \$) (Revenue \$ 3,977,168) ACCREDITATION IS A VOLUNTARY PROCESS THAT OVER 2,400 CAMPS HAVE CHOSEN TO GO THROUGH. THIS COMMUNICATES TO PARENTS THAT A CAMP HAS VOLUNTARILY UNDERGONE A PEER TO PEER REVIEW OF OVER 250 |
| | HEALTH AND SAFETY STANDARDS THAT APPLY TO RESIDENT AND DAY CAMPS. THE AIM OF THIS PROGRAM IS TO |
| | EDUCATE CAMP STAFF IN THE ADMINISTRATION OF KEY ASPECTS OF CAMP OPERATION, PARTICULARLY THOSE RELATED TO PROGRAM QUALITY AND THE HEALTH AND SAFETY OF CAMPERS AND STAFF. |
| | |
| 4d | RELATED TO PROGRAM QUALITY AND THE HEALTH AND SAFETY OF CAMPERS AND STAFF. |
| 4d | RELATED TO PROGRAM QUALITY AND THE HEALTH AND SAFETY OF CAMPERS AND STAFF. |

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|-------------|---|-----|-----|--------|--|--|--|--|--|
| Part | V Checklist of Required Schedules | | | | | | | | |
| | | | Yes | No | | | | | |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i> | 1 | ~ | | | | | | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors See instructions? | 2 | ~ | | | | | | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i> | 3 | | ~ | | | | | |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i> . | 4 | ~ | | | | | | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i> | 5 | | ~ | | | | | |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If</i> "Yes," <i>complete Schedule D, Part I</i> | | | | | | | | |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i> | | | | | | | | |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> | | | | | | | | |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> . | 9 | | ~ | | | | | |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i> . | 10 | | ~ | | | | | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. | | | | | | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | ~ | | | | | | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i> | 11b | | ~ | | | | | |
| С | Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i> | 11c | | ~ | | | | | |
| d | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i> | 11d | | ~ | | | | | |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | ~ | | | | | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i> | 11f | ~ | | | | | | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII | 12a | | ~ | | | | | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | ~ | | | | | | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | ~ ~ | | | | | |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | | | | | | |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV.</i> | 14b | | ~ | | | | | |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i> | 15 | | ~ | | | | | |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV.</i> | 16 | | ~ | | | | | |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> See instructions | 17 | ~ | | | | | | |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i> . | 18 | | ~ | | | | | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i> | 19 | | ~ | | | | | |
| 20 a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | ~ | | | | | |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | | | | | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> | 21 | ~ | | | | | | |

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|---------|---|-----|-----|---------------|
| Part | V Checklist of Required Schedules (continued) | | | |
| | | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> | 22 | r | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> | 23 | ~ | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i> | 24a | | ~ |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | ~ |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> | 25b | | ~ |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i> | 26 | | ~ |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i> | 27 | | ~ |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If | | | |
| | "Yes," complete Schedule L, Part IV | 28a | | <u> </u> |
| b | A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i> | 28b | | ~ |
| С | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV | 28c | | ~ |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | ~ |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> | 30 | | ~ |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | <i>v</i> |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II | 32 | | ~ |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . | 33 | | ~ |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 | 34 | ~ | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | ~ | |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2. | 35b | r | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | ~ |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> | 37 | | ~ |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O. | 38 | ~ | |
| Part | | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| 1a b | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable1122Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable110 | | | |
| C D | Did the organization comply with backup withholding rules for reportable payments to vendors and | | | |
| | reportable gaming (gambling) winnings to prize winners? | 1c | ~ | |

4

Form **990** (2020)

| Form 99 | 0 (2020) | | F | Page 5 | | | | |
|---------|--|------------|-----|--------|--|--|--|--|
| Part | V Statements Regarding Other IRS Filings and Tax Compliance (continued) | | | | | | | |
| | | | Yes | No | | | | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | | | | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return 2a 46 | | | | | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . | 2b | ~ | | | | | |
| | Note: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions) | | | | | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | ~ | | | | | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O | 3b | ~ | | | | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, | | | | | | | |
| | a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | | | | | | | |
| b | If "Yes," enter the name of the foreign country | | | | | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | | | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | ~ | | | | |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | ~ | | | | |
| с | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | | | | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | | | | | |
| ••• | organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | | ~ | | | | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or | | | | | | | |
| | gifts were not tax deductible? | 6b | | | | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | | | | | | | |
| - | and services provided to the payor? | 7a | | ~ | | | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | | | | | |
| с | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | | | | | | |
| Ũ | required to file Form 8282? | 7c | | ~ | | | | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | | | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | ~ | | | | |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | ~ | | | | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | | | | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | | | | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | | | | | |
| • | sponsoring organization have excess business holdings at any time during the year? | 8 | | | | | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | - | | | | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | | | | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | | | | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | | | | | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . 10b | | | | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | | | | | |
| а | Gross income from members or shareholders | | | | | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources | | | | | | | |
| - | against amounts due or received from them.) | | | | | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | | | | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | | | | | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | | | | | |
| | Note: See the instructions for additional information the organization must report on Schedule O. | | | | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which | | | | | | | |
| ~ | the organization is licensed to issue qualified health plans | | | | | | | |
| с | | | | | | | | |
| 14a | | | | | | | | |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O | 14a 14b | | | | | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | | | | | |
| | excess parachute payment(s) during the year? | 15 | | ~ | | | | |
| | If "Yes," see instructions and file Form 4720, Schedule N. | - | | | | | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | | ~ | | | | |
| | If "Yes," complete Form 4720, Schedule O. | | | | | | | |

Form **990** (2020)

| Form 99 | 00 (2020) | | | | I | Page 6 | | | |
|-------------|--|--------|----------------|------------|--------|----------|--|--|--|
| Part | response to line 8a, 8b, or 10b below, describe the circumstances, processes, or change | s on | Schedule O. | See in | struc | tions. | | | |
| Costi | Check if Schedule O contains a response or note to any line in this Part VI | | | • • | | | | | |
| Secu | on A. Governing Body and Management | | | | Yes | No | | | |
| 1a | Enter the number of voting members of the governing body at the end of the tax year . | 1a | 21 | | 165 | NO | | | |
| Ĩŭ | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. | | | - | | | | | |
| h | | | | | | | | | |
| b 2 | | | | | | | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? | | | | | | | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct | | | | | | | | |
| | supervision of officers, directors, trustees, or key employees to a management company or o | | | 3 | | ~ | | | |
| 4 | Did the organization make any significant changes to its governing documents since the prior For | m 99 | 0 was filed? | 4 | | ~ | | | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization | on's | assets? . | 5 | | ~ | | | |
| 6 | Did the organization have members or stockholders? | | | 6 | ~ | | | | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to one or more members of the governing body? | elect | or appoint | 7a | | ~ | | | |
| b | Are any governance decisions of the organization reserved to (or subject to approva stockholders, or persons other than the governing body? | | | 7b | ~ | | | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions ur the year by the following: | derta | aken during | | | | | | |
| а | The governing body? | | | 8a | ~ | | | | |
| b | Each committee with authority to act on behalf of the governing body? | | | 8b | ~ | | | | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot the organization's mailing address? If "Yes," provide the names and addresses on Schedule | ο. | | 9 | | ~ | | | |
| Secti | on B. Policies (This Section B requests information about policies not required by th | e Int | ernal Reven | ue Co | ode.) | | | | |
| | | | | | Yes | No | | | |
| 10a | Did the organization have local chapters, branches, or affiliates? | | | 10a | ~ | <u> </u> | | | |
| b | If "Yes," did the organization have written policies and procedures governing the activities or affiliates, and branches to ensure their operations are consistent with the organization's exert | npt pi | urposes? | 10b | ~ | | | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body bef | | ng the form? | 11a | ~ | | | | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | 10- | ~ | | | | |
| 12a | Did the organization have a written conflict of interest policy? <i>If "No," go to line 13</i> Were officers, directors, or trustees, and key employees required to disclose annually interests that could give | | to conflicto? | 12a 12b | ~ | <u> </u> | | | |
| b | | | | 120 | • | <u> </u> | | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the describe in Schedule O how this was done | | | 12c | ~ | | | | |
| 13 | Did the organization have a written whistleblower policy? | | | 13 | ~ | | | | |
| 14 | Did the organization have a written document retention and destruction policy? | | | 14 | ~ | | | | |
| 15 | Did the process for determining compensation of the following persons include a review a independent persons, comparability data, and contemporaneous substantiation of the deliberation | and a | approval by | | | | | | |
| а | The organization's CEO, Executive Director, or top management official | | | 15a | ~ | | | | |
| b | Other officers or key employees of the organization | | | 15b | | ~ | | | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | | | | | | |
| 16 a | Did the organization invest in, contribute assets to, or participate in a joint venture or sim with a taxable entity during the year? | | | 16a | | ~ | | | |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization participation in joint venture arrangements under applicable federal tax law, and take steps | | | | | | | | |
| | organization's exempt status with respect to such arrangements? | | | | | | | | |
| | on C. Disclosure | | | | | | | | |
| 17 | | | | | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable (3)s only) available for public inspection. Indicate how you made these available. Check all that | t app | ly. | Г (Sec | tion { | 501(c) | | | |
| 19 | Describe on Schedule O whether (and if so, how) the organization made its governing doct and financial statements available to the public during the tax year. | umer | ts, conflict c | f inter | rest p | olicy, | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization CHRISTA M CASSIDY, 5000 STATE ROAD 67 NORTH, MARTINSVILLE, IN 46151-7902, (765) 349-331 | | books and re | cords | | | | | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| | | (C) | | | | | | | | | | | | | | | |
|---------------------------------------|---|-----------------------------------|--|---|---|---|---|--------------|---|------------------|--|--|--|--|---|--|---|
| (A) | (B) | | | | ition | | | (D) | (E) | (F) | | | | | | | |
| Name and title | Average | · · | do not check m ox, unless pers | | | | | Reportable | Reportable | Estimated amount | | | | | | | |
| | hours | officer and a director/trustee) | | | | | | compensation | compensation | of other | | | | | | | |
| | per week (list any hours for related organizations below dotted line) | Individual trustee or director | C Former Highest compensated employee Key employee Officer Institutional trustee Individual trustee | | ilighest compensated mployee (ey employee Officer nstitutional trustee ndividual trustee v divector | | Former Highest compensated employee Key employee | | Former Highest compensated employee Key employee | | | Former Highest compensated employee Key employee Officer | | | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (1) THOMAS ROSENBERG | 39.0 | | | | | | | | | | | | | | | | |
| PRESIDENT/CHIEF EXECUTIVE OFFICER | 1.0 | | | ~ | | | | 244,421 | 0 | 48,399 | | | | | | | |
| (2) HENRY DEHART, JR. | 40.0 | | | | | | | | | | | | | | | | |
| CHIEF OPERATING OFFICER | | | | | | ~ | | 139,572 | 0 | 40,867 | | | | | | | |
| (3) KELLEY FRERIDGE | 40.0 | | | | | | | | | | | | | | | | |
| CHIEF MARKETING OFFICER | | | | | | ~ | | 118,054 | 0 | 26,769 | | | | | | | |
| (4) CHRISTA CASSIDY M | 39.0 | | | | | | | | | | | | | | | | |
| CHIEF FINANCIAL OFFICER | 1.0 | | | ~ | | | | 119,523 | 0 | 21,312 | | | | | | | |
| (5) AMY JONES | 40.0 | | | | | | | | | | | | | | | | |
| CHIEF PROGRAMS OFFICER (PARTIAL YEAR) | | | | | | ~ | | 119,600 | 0 | 20,035 | | | | | | | |
| (6) SCOTT BRODY | 2.0 | | | | | | | | | | | | | | | | |
| CHAIR | 1.0 | ~ | | ~ | | | | 0 | 0 | 0 | | | | | | | |
| (7) LIZABETH FOGEL | 2.0 | | | | | | | | | | | | | | | | |
| BOARD CHAIR-ELECT | | ~ | | ~ | | | | 0 | 0 | 0 | | | | | | | |
| (8) ANNE DERBER | 2.0 | | | | | | | | | | | | | | | | |
| VICE CHAIR | 1.0 | ~ | | ~ | | | | 0 | 0 | 0 | | | | | | | |
| (9) ANTHONY STEIN | 2.0 | | | | | | | | | | | | | | | | |
| TREASURER | 1.0 | ~ | | ~ | | | | 0 | 0 | 0 | | | | | | | |
| (10) AARON DWORKIN | 2.0 | | | | | | | | | | | | | | | | |
| BOARD MEMBER | | ~ | | | | | | 0 | 0 | 0 | | | | | | | |
| (11) BEATRICE WELTERS | 2.0 | | | | | | | | | | | | | | | | |
| BOARD MEMBER | | ~ | | | | | | 0 | 0 | 0 | | | | | | | |
| (12) BILL RODEN | 2.0 | | | | | | | | | | | | | | | | |
| BOARD MEMBER | | ~ | | | | | | 0 | 0 | 0 | | | | | | | |
| (13) BRIAN CRATER | 2.0 | | | | | | | | | | | | | | | | |
| BOARD MEMBER | | ~ | | | | | | 0 | 0 | 0 | | | | | | | |
| (14) BRODRICK CLARK | 2.0 | | | | | | | | | | | | | | | | |
| BOARD MEMBER (PARTIAL YEAR) | | ~ | | | | | | 0 | 0 | 0 | | | | | | | |

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|------|---|
|------|---|

| Part VII Section A. Officers, Directors, | Trustees, | Key | Em | plo | yee | s, an | d⊦ | lighest Compe | nsated Emplo | yees (continued) |
|--|---|---|-----------------------|---------|--------------|------------------------------|--------|---|--|--|
| | | | | | C) | | | | | |
| (A) Name and title | (B) Average hours per week | Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | | an | (D) Reportable compensation from the | (E) Reportable compensation from related | (F) Estimated amount of other compensation |
| | (list any hours for related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | (W-2/1099-MISC) | organizations (W-2/1099-MISC) | from the organization and related organizations |
| (15) CARL METZGER | 2.0 | | | | | | | | | |
| BOARD MEMBER | | ~ | | | | | | 0 | 0 | C |
| (16) DAYNA HARDIN BOARD MEMBER | 2.0 | ~ | | | | | | 0 | 0 | 0 |
| (17) DR. MEENA JULAPALLI BOARD MEMBER | 2.0 | · · | | | | | | 0 | 0 | 0 |
| (18) ELIZABETH BAGLEY | 2.0 | - | - | | - | | | U U U U U U U U U U U U U U U U U U U | 0 | |
| BOARD MEMBER | | ~ | | | | | | 0 | 0 | C |
| (19) ELIZABETH SOSNOW | 2.0 | | + | | + | | | | | |
| BOARD MEMBER | | ~ | | | | | | 0 | 0 | C |
| (20) JODY OATES | 2.0 | | | | | | | | | |
| BOARD MEMBER | | ~ | | | | | | 0 | 0 | (|
| (21) JU'RIESE COLON | 2.0 | - | | | | | | | | |
| BOARD MEMBER | | ~ | | | | | | 0 | 0 | (|
| (22) LEEKESHIA WILLIAMS BOARD MEMBER | 2.0 | ~ | | | | | | 0 | 0 | (|
| (23) MARY KAY PARK | 2.0 | | | | | | | | | |
| BOARD MEMBER | | ~ | | | | | | 0 | 0 | (|
| (24) MARY ROGERS | 2.0 | | | | | | | | | |
| BOARD MEMBER | | ~ | | | | | | 0 | 0 | C |
| (25) (SEE STATEMENT) | | - | | | | | | | | |
| 1b Subtotal | | | - | | | | | 741,170 | 0 | 157,382 |
| c Total from continuation sheets to Par | | | | ÷ | | | | 0 | 0 | (|
| d Total (add lines 1b and 1c) | | | | | | | | 741,170 | 0 | 157,382 |
| 2 Total number of individuals (including burreportable compensation from the organ | ut not limited | | | | | | e) w | 1 | e than \$100,000 | |
| | | | | | | | | | | Yes No |
| 3 Did the organization list any former | officer, dire | ector, | tru | iste | e, k | key er | mpl | loyee, or highes | t compensated | |

| 3 | Did the organization list any former officer, director, trustee, key employee, or highest compensated |
|---|--|
| | employee on line 1a? If "Yes," complete Schedule J for such individual |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the |
| | |

organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual

for services rendered to the organization? If "Yes," complete Schedule J for such person

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| | (A) Name and business address | (B) Description of services | (C) Compensation |
|-----|---|--------------------------------|----------------------------|
| NON | E | | |
| | | | |
| | | | |
| | | | |
| | | | |
| 2 | Total number of independent contractors (including but not limited to | those listed above) who | |
| | received more than \$100,000 of compensation from the organization ► | 0 | |

3

4

5

V

V

Part VIII Statement of Revenue

| Part | VIII | Statement of Revenue | | v line in this De | | | _ |
|---|--------|--|-------------------|-----------------------------|--|---|---|
| | | Check if Schedule O contains a respon | ise or note to an | - | | | |
| | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512–514 |
| ts ts | 1a | Federated campaigns 1a | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | b | Membership dues 1b | | | | | |
| , G | С | Fundraising events 1c | | | | | |
| ìifts ar A | d | Related organizations 1d | 122,900 | | | | |
| s, G mila | е | Government grants (contributions) 1e | | | | | |
| Si | f | All other contributions, gifts, grants, | 4 007 000 | | | | |
| iher | | and similar amounts not included above 1f | 4,267,839 | | | | |
| li tri | g | Noncash contributions included in lines 1a–1f | \$ 16,933 | | | | |
| and | h | Total. Add lines 1a–1f | | 4,390,739 | | | |
| | | | Business Code | ., | | | |
| e | 2a | MEMBERSHIP DUES & FEES | 611710 | 4,506,059 | 4,506,059 | | |
| e Ži | b | CONFERENCE AND EDUCATION | 611710 | 550,296 | 550,296 | | |
| jram Ser Revenue | с | PUBLICATIONS REVENUE | 519100 | 344,601 | 96,300 | 248,301 | |
| am | d | SCHOLARSHIP ADMINISTRATION | 611710 | 103,501 | 103,501 | | |
| Program Service Revenue | е | | | | | | |
| Ţ | f | All other program service revenue | | 0 | 0 | 0 | 0 |
| | g | Total. Add lines 2a–2f | | 5,504,457 | | | |
| | 3 | Investment income (including dividends | | 4 47 650 | | | 147.000 |
| | 4 | other similar amounts) | | 147,659 | | | 147,659 |
| | 4 5 | Income from investment of tax-exempt bo Royalties | | 43,284 | | | 43,284 |
| | 5 | (i) Real | (ii) Personal | 40,204 | | | 40,204 |
| | 6a | Gross rents 6a | | | | | |
| | b | Less: rental expenses 6b | | | | | |
| | с | Rental income or (loss) 6c 0 | 0 | | | | |
| | d | Net rental income or (loss) | 🕨 | | | | |
| | 7a | Gross amount from (i) Securities | (ii) Other | | | | |
| | | sales of assets1,660,180 | | | | | |
| | | other than inventory 7a | | | | | |
| venue | b | Less: cost or other basis | | | | | |
| | • | and sales expenses 7b 1,515,156 Gain or (loss) . 7c 145,024 | 0 | | | | |
| Re | | Net gain or (loss) . | | 145,024 | | | 145,024 |
| Other Re | | Gross income from fundraising | | 110,021 | | | 110,021 |
| g | Ua | events (not including \$ | | | | | |
| | | of contributions reported on line | | | | | |
| | | 1c). See Part IV, line 18 8a | | | | | |
| | b | Less: direct expenses 8b | | | | | |
| | С | Net income or (loss) from fundraising eve | nts 🕨 | | | | |
| | 9a | Gross income from gaming | | | | | |
| | | activities. See Part IV, line 19 . 9a | | | | | |
| | b | Less: direct expenses 9b Net income or (loss) from gaming activitie | es > | | | | |
| | C | Gross sales of inventory, less | 5 | | | | |
| | IUa | returns and allowances 10a | | | | | |
| | b | Less: cost of goods sold 10b | | | | | |
| | С | Net income or (loss) from sales of invento | ory 🕨 | | | | |
| S | | · · · | Business Code | | | | |
| Miscellaneous Revenue | 11a | AMS MANAGEMENT FEE | 900099 | 19,914 | 19,914 | | |
| scellaneo Revenue | b | RESEARCH OVERSAMPLES | 900099 | 35,009 | 35,009 | | |
| cell tev | С | | | | | | |
| Ais | d | All other revenue | | 0 | 0 | 0 | 0 |
| 2 | e | Total. Add lines 11a–11d | | 54,923 | E 044 070 | 040.001 | 005.007 |
| | 12 | Total revenue. See instructions | 🕨 | 10,286,086 | 5,311,079 9 11/3/20 | 248,301 | 335,967 |

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Part IX Statement of Functional Expenses

| Do not 8b, 9b, 1 2 3 4 5 6 | a 501(c)(3) and 501(c)(4) organizations must comp Check if Schedule O contains a response include amounts reported on lines 6b, 7b, and 10b of Part VIII. Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Other salaries and wages Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) Other employee benefits | | | | |
|---|---|--|--|---|--------------------------------|
| 8b, 9b, 1 2 3 4 5 6 | include amounts reported on lines 6b, 7b, and 10b of Part VIII. Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees Compensation not included above to disqualified persons (as defined under section 4958(c)(3)(B) . Other salaries and wages Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | (A) Total expenses 263,501 569,424 420,404 | (B) Program service expenses 263,501 569,424 98,387 | (C) Management and general expenses | (D) Fundraising expenses |
| 1 2 3 4 5 6 | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 . Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . Other salaries and wages Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | 569,424 | 263,501 569,424 98,387 | | |
| 2 3 4 5 6 | Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Other salaries and wages Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | 569,424 | 569,424 98,387 | 293,843 | 28,174 |
| 3 4 5 6 | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Other salaries and wages Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | 420,404 | 98,387 | 293,843 | 28,174 |
| 5 6 | Compensation of current officers, directors, trustees, and key employees | | | 293,843 | 28,174 |
| 6 | trustees, and key employees Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Other salaries and wages Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | | | 293,843 | 28,174 |
| | persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Other salaries and wages Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | 2,666,598 | 2 404 355 | | |
| 7 | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | 2,666,598 | 2 404 355 | | |
| | section 401(k) and 403(b) employer contributions) | | 2,101,000 | 238,090 | 24,153 |
| 8 | • | | | | |
| | Other employee henefits | 170,743 | 142,882 | 24,939 | 2,922 |
| 9 | | 372,536 | 343,177 | 25,822 | 3,537 |
| 10 | Payroll taxes | 214,187 | 166,626 | 44,105 | 3,456 |
| 11 | Fees for services (nonemployees): | | | | |
| а | Management | | | | |
| | Legal | 20,188 | 3,095 | 17,093 | |
| | Accounting | 24,765 | | 24,765 | |
| | Lobbying | | | | |
| | Professional fundraising services. See Part IV, line 17 | 78,000 | | | 78,000 |
| | Investment management fees | 23,011 | | 23,011 | |
| g | Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.) | 654,320 | 630,063 | 13,768 | 10,489 |
| | Advertising and promotion | 7,231 | 6,989 | 242 | 10,400 |
| | Office expenses | 331,997 | 293,133 | 31,578 | 7,286 |
| | | 334,207 | 318,308 | 10,599 | 5,300 |
| | Information technology | 3,791 | 3,791 | 10,555 | 3,300 |
| | Royalties | | | 10.070 | 012 |
| | | 49,033 | 37,242 | 10,878 | 913 |
| 18 | Travel | 25,284 | 12,768 | 12,516 | |
| | for any federal, state, or local public officials | | | | |
| | Conferences, conventions, and meetings . Interest | 63,484 | 63,484 | | |
| 21 | Payments to affiliates | 817,257 | 817,257 | | |
| 22 | Depreciation, depletion, and amortization . | 87,207 | 70,855 | 14,538 | 1,814 |
| 23 | Insurance | 79,904 | 5,036 | 74,868 | |
| | Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| | TRAINING | | | | |
| b | UNRELATED BUSINESS INCOME TAX | 17,081 | 17,081 | | |
| С | DUES & SUBSCRIPTIONS | 9,924 | 6,728 | 3,196 | |
| d | | | | | |
| е | All other expenses | 2,728 | 717 | 2,011 | 0 |
| | Total functional expenses. Add lines 1 through 24e | 7,306,805 | 6,274,899 | 865,862 | 166,044 |
| | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720) | | | | |

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| | n 990 (20 | | | | Page 11 |
|-----------------------------|-----------|---|--------------------------|-----|------------|
| Ρ | art X | | | | _ |
| | | Check if Schedule O contains a response or note to any line in this Par | (A) Beginning of year | | |
| | 1 | Cash-non-interest-bearing | 330 | 1 | 217 |
| | 2 | Savings and temporary cash investments | 3,924,597 | 2 | 5,784,278 |
| | 3 | Pledges and grants receivable, net | | 3 | |
| | 4 | Accounts receivable, net | 174,887 | 4 | 225,428 |
| | 5 | Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons | 0 | 5 | 0 |
| | 6 | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) | 0 | 6 | 0 |
| ŝ | 7 | Notes and loans receivable, net | | 7 | |
| Assets | 8 | Inventories for sale or use | | 8 | |
| As | 9 | Prepaid expenses and deferred charges | 222,543 | 9 | 193,799 |
| | 10a | Land, buildings, and equipment: cost or other | | | |
| | | basis. Complete Part VI of Schedule D 10a 2,097,902 | | | |
| | b | Less: accumulated depreciation 10b 1,525,103 | 660,180 | 10c | 572,799 |
| | 11 | Investments-publicly traded securities | 4,135,271 | 11 | 5,186,849 |
| | 12 | Investments-other securities. See Part IV, line 11 | 0 | 12 | 0 |
| | 13 | Investments-program-related. See Part IV, line 11 | 0 | 13 | 0 |
| | 14 | Intangible assets | | 14 | |
| | 15 | Other assets. See Part IV, line 11 | 0 | 15 | 0 |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 33) | 9,117,808 | 16 | 11,963,370 |
| | 17 | Accounts payable and accrued expenses | 638,839 | 17 | 400,878 |
| | 18 | Grants payable | | 18 | |
| | 19 | Deferred revenue | 2,884,282 | 19 | 2,270,749 |
| | 20 | Tax-exempt bond liabilities | | 20 | |
| | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| Liabilities | 22 | Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons | 0 | 22 | 0 |
| Lial | 23 | Secured mortgages and notes payable to unrelated third parties | 0 | 22 | 0 |
| _ | 23 24 | Unsecured notes and loans payable to unrelated third parties | | 23 | |
| | | | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D | 0 | 25 | 0 |
| | 26 | Total liabilities. Add lines 17 through 25 | 3,523,121 | 26 | 2,671,627 |
| seou | | Organizations that follow FASB ASC 958, check here ► ✓ and complete lines 27, 28, 32, and 33. | | | _,, |
| ılar | 27 | Net assets without donor restrictions | 3,412,015 | 27 | 5,896,125 |
| Ba | 28 | Net assets with donor restrictions | 2,182,672 | 28 | 3,395,618 |
| Net Assets or Fund Balances | | Organizations that do not follow FASB ASC 958, check here ► □ and complete lines 29 through 33. | | | |
| or | 29 | Capital stock or trust principal, or current funds | | 29 | |
| ets | 30 | Paid-in or capital surplus, or land, building, or equipment fund | | 30 | |
| Ass | 31 | Retained earnings, endowment, accumulated income, or other funds | | 31 | |
| et / | 32 | Total net assets or fund balances | 5,594,687 | 32 | 9,291,743 |
| Ž | 33 | Total liabilities and net assets/fund balances | 9,117,808 | 33 | 11,963,370 |

Form **990** (2020)

| Part XI Reconciliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI . 1 Total revenue (must equal Part VIII, column (A), line 12) . . 2 Total expenses (must equal Part IX, column (A), line 25) . . 3 Revenue less expenses. Subtract line 2 from line 1 . . 4 Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) . 5 Net unrealized gains (losses) on investments . . 6 Donated services and use of facilities . . 7 Investment expenses . . 9 Other changes in net assets or fund balances (explain on Schedule O) . . 9 Other changes in net assets or fund balances (explain on Schedule O) . . 10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) . . 9 Other changes in net assets and facilities and facilities at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) . . 9 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) . . | | | Pa | age 12 |
|---|-----------|------|-------|---------------|
| Total revenue (must equal Part VIII, column (A), line 12) | | | | |
| Total expenses (must equal Part IX, column (A), line 25) Revenue less expenses. Subtract line 2 from line 1 Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) Net unrealized gains (losses) on investments Donated services and use of facilities Investment expenses Investment expenses Prior period adjustments Other changes in net assets or fund balances (explain on Schedule O) Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | | | | |
| 3 Revenue less expenses. Subtract line 2 from line 1 4 Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) 5 Net unrealized gains (losses) on investments 6 Donated services and use of facilities 7 Investment expenses 8 Prior period adjustments 9 Other changes in net assets or fund balances (explain on Schedule O) 10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | 1 | | 10,28 | 86,086 |
| 4 Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)). 5 Net unrealized gains (losses) on investments 6 Donated services and use of facilities 7 Investment expenses 8 Prior period adjustments 9 Other changes in net assets or fund balances (explain on Schedule O) 10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | 2 | | | 6,805 |
| 5 Net unrealized gains (losses) on investments 6 Donated services and use of facilities 7 Investment expenses 8 Prior period adjustments 9 Other changes in net assets or fund balances (explain on Schedule O) 10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | 3 | | | 79,281 |
| 6 Donated services and use of facilities 7 Investment expenses 8 Prior period adjustments 9 Other changes in net assets or fund balances (explain on Schedule O) 10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | 4 | | · · · | 94,687 |
| 7 Investment expenses | 5 | | 71 | 7,775 |
| 8 Prior period adjustments | 6 | | | |
| 9 Other changes in net assets or fund balances (explain on Schedule O). 10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)). | 7 | | | |
| 10 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | 8 | | | |
| 32, column (B)) | 9 | | | 0 |
| 32, column (B)) | | | | |
| Part XII Financial Statements and Reporting | 10 | | 9,29 | 91,743 |
| | | | | _ |
| Check if Schedule O contains a response or note to any line in this Part XII | <u> </u> | | | |
| | | _ | Yes | No |
| 1 Accounting method used to prepare the Form 990: □ Cash ☑ Accrual □ Other | | | | |
| If the organization changed its method of accounting from a prior year or checked "Other," of Schedule O. | explain | in | | |
| 2a Were the organization's financial statements compiled or reviewed by an independent accountant? | | . 2a | a 🛛 | ~ |
| If "Yes," check a box below to indicate whether the financial statements for the year were co | npiled | or | | |
| reviewed on a separate basis, consolidated basis, or both: | | | | |
| Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b Were the organization's financial statements audited by an independent accountant? | | . 21 | > 🗸 | |
| If "Yes," check a box below to indicate whether the financial statements for the year were aud | ited or | na | | |
| separate basis, consolidated basis, or both: | | | | |
| Separate basis 🔽 Consolidated basis 🗌 Both consolidated and separate basis | | | | |
| c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for ov | ersight | t of | | |
| the audit, review, or compilation of its financial statements and selection of an independent account | ant? | . 20 | · · | |
| If the organization changed either its oversight process or selection process during the tax year, e Schedule O. | xplain | on | | |
| | with in f | the | | |
| 3a As a result of a federal award, was the organization required to undergo an audit or audits as set for Single Audit Act and OMB Circular A-133? | | . 3a | a 📃 | V |
| b If "Yes," did the organization undergo the required audit or audits? If the organization did not unrequired audit or audits, explain why on Schedule O and describe any steps taken to undergo such | | | 1 | 1 |

Form **990** (2020)

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A) Name and Title | (B) Average hours per week | (C) Position (Check all that apply) | | | | | | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of other | |
|-----------------------------|--|--|-----------------------|---------|--------------|------------------------------|--------|---|--|--|--|
| | (list any hours for related organizations below dotted line) | | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | compensation from the organization and related organizations | |
| (25) MEG CLARK | 2.0 | 1 | | | | | | 0 | 0 | 0 | |
| BOARD MEMBER | 1.0 | • | | | | | | 0 | 0 | 0 | |
| (26) ROBERTO GIL, JR. | 2.0 | 1 | | | | | | 0 | 0 | 0 | |
| BOARD MEMBER | | • | | | | | | 0 | 0 | 0 | |
| (27) SCOTT RALLS | 2.0 | 1 | | | | | | 0 | 0 | 0 | |
| BOARD MEMBER (PARTIAL YEAR) | | • | | | | | | 0 | 0 | 0 | |
| (28) STERLING NELL LEIJA | 2.0 | 1 | | | | | | 0 | 0 | 0 | |
| BOARD MEMBER | 1.0 | • | | | | | | 0 | 0 | 0 | |

| SCHEDULE A |
|----------------------|
| (Form 990 or 990-EZ) |

Public Charity Status and Public Support

OMB No. 1545-0047

| Department of the Treasury |
|----------------------------|
| Internal Revenue Service |

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

2020 o Public ection

N

| Denart | ment of the Treasury | | | ch to Form 990 or Form | - | -,(., | | Open to Public |
|---|--|---|--------------------------------------|---|-------------------------|--------------------------------------|---|---|
| Department of the Treasury Internal Revenue Service ► Go to www.irs.gov/Form990 for instructions and the latest information. | | | | | | ation. | Inspection | |
| | of the organization | | 、 | | | | Employer identification | |
| | | ASSOCIATION, INC | | Larganizationa mua | taamal | to this r | 35-09 | |
| Pa | | | | l organizations mus s: (For lines 1 through | | | , | 005. |
| 1 | 0 | | | on of churches descri | | | , | |
| 2 | | | | (Attach Schedule E (F | | | | |
| 3 | | | | anization described in | | | | |
| 4 | 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: | | | | | | | |
| 5 | 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described section 170(b)(1)(A)(iv). (Complete Part II.) | | | | | | | al unit described in |
| 6 7 | An organizat | • | receives a subs | mental unit described tantial part of its sup te Part II.) | | | | n the general public |
| 8 | A community | y trust described i | n section 170(b) | (1)(A)(vi). (Complete I | Part II.) | | | |
| 9 | | | | d in section 170(b)(1) iculture (see instruction | | | | |
| 10 | receipts fron support from | n activities related n gross investmen | to its exempt fu t income and uni | than 33 ¹ /3% of its sunctions, subject to cerelated business taxal 75. See section 509(a | rtain exce ole incom | eptions; a ne (less se | nd (2) no more than action 511 tax) from | 33 ¹ /3% of its |
| 11 | | • | | sively to test for public | | • | , | |
| 12 | of one or m | ore publicly suppo | orted organizatio | sively for the benefit on ns described in secti scribes the type of sup | on 509(a |)(1) or se | ection 509(a)(2). Se | e section 509(a)(3). |
| а | a Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. | | | | | | | |
| b | b Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. | | | | | | | |
| с | c Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. | | | | | | ally integrated with, | |
| d | that is no | ot functionally integ | grated. The orga | pporting organization nization generally mus omplete Part IV, Sec | st satisfy | a distribu | ition requirement ar | |
| e | | | | a written determination tionally integrated sup | | | | e II, Type III |
| f | | | • | | | | | |
| g | | <u> </u> | | ported organization(s). | | | | |
| | (i) Name of support | ed organization | (ii) EIN | (iii) Type of organization (described on lines 1–10 above (see instructions)) | | rganization ur governing ment? | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
| | | | | | Yes | No | | |
| (A) | | | | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. AMERICAN CAMPING ASSOCIATION, INC.

(B)

(C)

(D)

(E) Total
 Part II
 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

 (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Secti | on A. Public Support | | | | | | |
|----------|--|---|--|---|---|---|--|
| Calen | dar year (or fiscal year beginning in) 🕨 | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | | | | | | |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | | | |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4 | | | | | | |
| Secti | on B. Total Support | | • | | • | | |
| Calen | dar year (or fiscal year beginning in) 🕨 | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| 7 | Amounts from line 4 | | | | | | |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | | | | | |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on . | | | | | | |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | |
| 12 13 | Gross receipts from related activities, etc. First 5 years. If the Form 990 is for the organization, check this box and stop he | organization' | s first, second | | or fifth tax ye | | |
| Secti | on C. Computation of Public Suppor | | | | | | |
| 14 | Public support percentage for 2020 (line 6 | 3, column (f), d | livided by line | 11, column (f)) | | 14 | % |
| 15 | Public support percentage from 2019 Sch | | | | | 15 | % |
| 16a | 33 ¹ / ₃ % support test—2020. If the organi box and stop here. The organization qua | | | | | | |
| b | 33 ¹ / ₃ % support test-2019. If the organization qua this box and stop here. The organization | zation did not | check a box o | on line 13 or 16 | Sa, and line 15 | is 331/3% or | more, check |
| 17a | 10%-facts-and-circumstances test – 20 10% or more, and if the organization metar VI how the organization meets the organization | 020. If the organeets the facts facts-and-circ | anization did r -and-circumst umstances te | not check a bo ances test, ch st. The organiz | x on line 13, 1 eck this box a zation qualifies | l 6a, or 16b, a and stop her s as a public | and line 14 is r e. Explain in |
| b | 10%-facts-and-circumstances test — 20 15 is 10% or more, and if the organizatio in Part VI how the organization meets the organization | on meets the fa e facts-and-cir | acts-and-circu cumstances te | mstances test, est. The organ | , check this bo ization qualifie | ox and stop h is as a public | here. Explain ly supported |
| 18 | Private foundation. If the organization of instructions | did not check | a box on line | e 13, 16a, 16b | , 17a, or 17b, | , check this | box and see |
| | | | | | | | 990 or 990-EZ) 2020 |

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Secti | on A. Public Support | | | , prodocio | | , | |
|-------|---|------------------------|-----------------|---|-----------------|-------------------|-----------------|
| Calen | dar year (or fiscal year beginning in) 🕨 | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees | | | | | | |
| | received. (Do not include any "unusual grants.") | 1,770,606 | 1,932,173 | 1,838,274 | 2,709,930 | 4,390,739 | 12,641,722 |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | 6,121,043 | 6,690,023 | 7,101,579 | 6,475,164 | 5,256,156 | 31,643,965 |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | 0 |
| 4 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | 0 |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | 0 |
| 6 | Total. Add lines 1 through 5 | 7,891,649 | 8,622,196 | 8,939,853 | 9,185,094 | 9,646,895 | 44,285,687 |
| 7a | Amounts included on lines 1, 2, and 3 received from disqualified persons | 11,936 | 50,463 | 64,386 | 58,236 | 33,460 | 218,481 |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | 0 | 0 | 0 | 0 | 0 | 0 |
| с | Add lines 7a and 7b | 11,936 | 50,463 | 64,386 | 58,236 | 33,460 | 218,481 |
| 8 | Public support. (Subtract line 7c from line 6.) | , | | | | | 44,067,206 |
| Secti | on B. Total Support | I | | | ļ | | ,001,200 |
| Calen | dar year (or fiscal year beginning in) ► | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| 9 | Amounts from line 6 | 7,891,649 | 8,622,196 | 8,939,853 | 9,185,094 | 9,646,895 | 44,285,687 |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources. | 140,218 | 229,145 | 277,898 | 247,565 | 190,943 | 1,085,769 |
| b | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | 0 |
| с | Add lines 10a and 10b | 140,218 | 229,145 | 277,898 | 247,565 | 190,943 | 1,085,769 |
| 11 | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 10 | | 113,468 | 119,638 | 144,699 | 125,235 | 137,335 | 640,375 |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | 21,658 | 194,645 | 86,594 | 89,141 | 54,923 | 446,961 |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | 8,166,993 | 9,165,624 | 9,449,044 | 9,647,035 | 10,030,096 | 46,458,792 |
| 14 | First 5 years. If the Form 990 is for the organization, check this box and stop he | organization's | first, second, | , third, fourth, | or fifth tax ye | | 1 501(c)(3) |
| Secti | on C. Computation of Public Suppor | | | | | | |
| 15 | Public support percentage for 2020 (line 8 | - | | 3, column (f)) | | 15 | 94.85 % |
| 16 | Public support percentage from 2019 Sch | , ,,,, | | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 16 | 94.88 % |
| Secti | on D. Computation of Investment In | | | | | | |
| 17 | Investment income percentage for 2020 (| | | | | 17 | 2.00 % |
| 18 | Investment income percentage from 2019 | | | | | 18 | 2.37 % |
| 19a | 331/3% support tests-2020. If the organ | | | | | | |
| | 17 is not more than $33^{1}/_{3}\%$, check this box | | - | | | - | |
| b | 331 /3% support tests — 2019. If the organiz line 18 is not more than 331/3%, check this l | | | | | | |
| 20 | Private foundation. If the organization di | <u>d not check a</u> b | box on line 14, | <u>19a, or 19b,</u> c | heck this box a | and see instruc | tions 🕨 🗌 |
| | | | | | Sch | edule A (Form 990 | or 990-EZ) 2020 |

Schedule A (Form 990 or 990-EZ) 202 11/3/2021 1:18:58 PM

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- **c** Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in Part VI.*
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If "Yes," provide detail in Part VI.*
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If "Yes," provide detail in Part VI.*
- **c** Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in Part VI.*
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

Yes No 1 2 3a 3b 3c 4a 4b **4c** 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b

Schedule A (Form 990 or 990-EZ) 2020

Part IV Supporting Organizations (continued)

- Has the organization accepted a gift or contribution from any of the following persons? 11 A person who directly or indirectly controls, either alone or together with persons described in lines 11b and а 11c below, the governing body of a supported organization?
 - **b** A family member of a person described in line 11a above?
 - c A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.

Section B. Type I Supporting Organizations

- 1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.
- 2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.

Section C. Type II Supporting Organizations

1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).

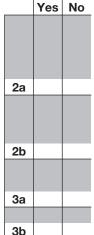
Section D. All Type III Supporting Organizations

- Yes No 1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? 1 2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).
- 3 By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.

Section E. Type III Functionally Integrated Supporting Organizations

- Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). 1
- а The organization satisfied the Activities Test. *Complete line 2 below.*
- The organization is the parent of each of its supported organizations. *Complete line 3 below.* b
- С The organization supported a governmental entity. Describe in **Part VI** how you supported a governmental entity (see instructions).
- 2 Activities Test. Answer lines 2a and 2b below.
- Did substantially all of the organization's activities during the tax year directly further the exempt purposes of а the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- Parent of Supported Organizations. Answer lines 3a and 3b below.
- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No," provide details in Part VI.
- Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each b of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.

18



Yes No

Yes No

11a

11b

11c

1

2

1

2

3

Yes No

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See |
|---|--|
| | instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. |

| Sect | ion A—Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
|------|--|----|----------------|--------------------------------|
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3. | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B—Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d. | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions). | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by 0.035. | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C-Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, column A) | 1 | | |
| 2 | Enter 0.85 of line 1. | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3. | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions). | 6 | | |
| 7 | Check berg if the current year is the organization's first as a new function | - | | |

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2020

| | e A (Form 990 or 990-EZ) 2020 | | | | Page I |
|------|---|---------------------------------|---------------------------------------|----|---|
| Part | V Type III Non-Functionally Integrated 509(a)(3 | 8) Supporting Organi | zations (continue | d) | |
| Sect | on D-Distributions | | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish e | | | 1 | |
| 2 | Amounts paid to perform activity that directly furthers exe | empt purposes of suppo | orted | | |
| | organizations, in excess of income from activity | | | 2 | |
| 3 | Administrative expenses paid to accomplish exempt purp | oses of supported orga | nizations | 3 | |
| 4 | Amounts paid to acquire exempt-use assets | | | 4 | |
| 5 | Qualified set-aside amounts (prior IRS approval required- | –provide details in Part | VI) | 5 | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | 6 | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | 7 | |
| 8 | Distributions to attentive supported organizations to whic (provide details in Part VI). See instructions. | h the organization is res | sponsive | 8 | |
| 9 | Distributable amount for 2020 from Section C, line 6 | | | 9 | |
| 10 | Line 8 amount divided by line 9 amount | | | 10 | |
| Sect | on E—Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributior Pre-2020 | าร | (iii) Distributable Amount for 2020 |
| 1 | Distributable amount for 2020 from Section C, line 6 | | | | |
| 2 | Underdistributions, if any, for years prior to 2020 (reasonable cause required— <i>explain in Part VI</i>). See instructions. | | | | |
| 3 | Excess distributions carryover, if any, to 2020 | | | | |
| a | From 2015 | | | | |
| b | From 2016 | | | | |
| c | From 2017 | | | | |
| d | From 2018 | | | | |
| е | From 2019 | | | | |
| f | Total of lines 3a through 3e | | | | |
| g | Applied to underdistributions of prior years | | | | |
| h | Applied to 2020 distributable amount | | | | |
| i | Carryover from 2015 not applied (see instructions) | | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from line 3f. | | | | |
| 4 | Distributions for 2020 from Section D, line 7: \$ | | | | |
| а | Applied to underdistributions of prior years | | | | |
| b | Applied to 2020 distributable amount | | | | |
| С | Remainder. Subtract lines 4a and 4b from line 4. | | | | |
| 5 | Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI.</i> See instructions. | | | | |
| 6 | Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in</i> Part VI. See instructions. | | | | |
| 7 | Excess distributions carryover to 2021. Add lines 3j and 4c. | | | | |
| 8 | Breakdown of line 7: | | | | |
| а | Excess from 2016 | | | | |
| b | Excess from 2017 | | | | |
| С | Excess from 2018 | | | | |
| d | Excess from 2019 | | | | |
| e | Excess from 2020 | | | | |

Schedule A (Form 990 or 990-EZ) 2020

Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

| Return Reference - Identifier | Irn Reference - Identifier Explanation | | | | | | |
|-------------------------------|--|----------|----------|----------|----------|----------|-----------|
| SCHEDULE A, PART III, | Other Income Type | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| LINE 12 - OTHER INCOME | (1)OTHER INCOME | 21,658 | 194,645 | 86,594 | 89,141 | 54,923 | 446,961 |

Schedule B

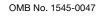
(Form 990, 990-EZ, or 990-PF) Department of the Treasury

Internal Revenue Service

Name of the organization

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.



2020

Employer identification number 35-0962419

Organization type (check one):

AMERICAN CAMPING ASSOCIATION, INC.

| Filers of: | Section: |
|--------------------|--|
| Form 990 or 990-EZ | ✓ 501(c)(3) (enter number) organization |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foundation |
| | 527 political organization |
| Form 990-PF | 501(c)(3) exempt private foundation |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation |
| | 501(c)(3) taxable private foundation |
| | |

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

✓ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

□ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33¹/₃% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF. Cat. No. 30613X Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

AMERICAN CAMPING ASSOCIATION, INC.

Employer identification number 35-0962419

| Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed | | | | | | |
|--|-----------------------------------|----------------------------|--|--|--|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$58,000 | PersonImage: Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$50,000_ | PersonImage: Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| 6 | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

AMERICAN CAMPING ASSOCIATION, INC.

35-0962419

Employer identification number

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. | | | | | |
|------------|--|----------------------------|---|--|--|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | Person☑Payroll□Noncash□(Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| 9 | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | PersonPayrollNoncash(Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

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AMERICAN CAMPING ASSOCIATION, INC.

Employer identification number 35-0962419

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. | | | | | |
|------------|---|----------------------------|---|--|--|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$15,000_ | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | |
| | | \$\$ | Person□Payroll□Noncash✓(Complete Part II for noncash contributions.) | | | |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

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| Schedule B (Form 990 | , 990-EZ, or 990-PF) (2020) |
|----------------------|-----------------------------|
|----------------------|-----------------------------|

AMERICAN CAMPING ASSOCIATION, INC.

35-0962419

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. | | | | | | |
|------------|---|----------------------------|---|--|--|--|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| _20 | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| _23 | | \$ <u>11,448</u> | PersonImage: Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| 24 | | \$\$ | Person▶Payroll□Noncash□(Complete Part II for noncash contributions.) | | | | |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

26

Employer identification number

AMERICAN CAMPING ASSOCIATION, INC.

35-0962419

Employer identification number

| | tributors (see instructions). Use duplicate co | | |
|------------|--|----------------------------|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$ | Person ✓ Payroll Noncash |
| | | | (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$ | Person ✓ Payroll Noncash |
| | | | (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$ | Person ✓ Payroll Noncash |
| | | | (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$ | PersonPayroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$ | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person▶Payroll□Noncash□(Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

27

AMERICAN CAMPING ASSOCIATION, INC.

Employer identification number 35-0962419

| Part I | Contributors (see instructions). Use duplicate copies | of Part I if additional space is | needed. |
|------------|---|----------------------------------|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$ | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$10,000 | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ <u>10,000</u> | PersonPayroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ <u>10,000</u> | Person∠Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$10,000 | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$10,000_ | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

AMERICAN CAMPING ASSOCIATION, INC.

Employer identification number 35-0962419

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. | | |
|------------|--|----------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ <u>10,000</u> _ | PersonPayroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$10,000 | Person ✓ Payroll □ Noncash □ (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$10,000 | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| _40 | | \$10,000 | PersonPayrollNoncash(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$10,000_ | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| .42 | | \$ <u>10,000</u> _ | PersonImage: Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

AMERICAN CAMPING ASSOCIATION, INC.

Employer identification number 35-0962419

| Part I | Contributors (see instructions). Use duplicate copies | s of Part I if additional space is | needed. |
|------------|---|------------------------------------|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ <u>10,000</u> | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ <u>9,300</u> | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$7,500_ | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ <u></u> | Person▶Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ <u></u> , <u>\$</u> | Person▶Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$6,150_ | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

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AMERICAN CAMPING ASSOCIATION, INC.

Employer identification number 35-0962419

| Part I | Contributors (see instructions). Use duplicate co | ppies of Part I if additional space is | needed. |
|------------|--|--|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$6,000_ | PersonPayroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$6,000_ | Person ✓ Payroll □ Noncash □ (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$5,500_ | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,250_ | Person☑Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$5,000_ | PersonPayroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 54 | | \$5,000 | PersonPayrollNoncash(Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

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AMERICAN CAMPING ASSOCIATION, INC.

Employer identification number 35-0962419

| Part I | Contributors (see instructions). Use duplicate co | pies of Part I if additional space is | needed. |
|------------|--|---------------------------------------|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 55 | | \$5,000 | Person 🖌 Payroll 🗌 Noncash 🗌 |
| | | | (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ 5,000 | Person ✓ Payroll Noncash □ |
| | | | (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000 | Person ✓ Payroll Noncash |
| | | | (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 58 | | \$ <u>5,000</u> | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ <u>5,000</u> | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 60 | | \$5,000 | Person Payroll Noncash (Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

32

AMERICAN CAMPING ASSOCIATION, INC.

Employer identification number 35-0962419

| Part I | Contributors (see instructions). Use duplicate copies of | Part I if additional space is | needed. |
|------------|--|-------------------------------|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000 | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000 | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 63 | | \$5,000 | Person∠Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 64 | | \$5,000 | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 65 | | \$5,000 | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 66 | | \$5,000_ | PersonImage: Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

AMERICAN CAMPING ASSOCIATION, INC.

Employer identification number 35-0962419

| Part I | Contributors (see instructions). Use duplicate copies o | f Part I if additional space is | needed. |
|------------|---|---------------------------------|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000 | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 68 | | \$5,000 | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000 | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000 | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000_ | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000_ | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

AMERICAN CAMPING ASSOCIATION, INC.

Employer identification number 35-0962419

| Part I | Contributors (see instructions). Use duplicate copies | of Part I if additional space is | needed. |
|------------|---|----------------------------------|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000 | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000 | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000 | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$5,000 | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$29,650 | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$417,509 | Person✓Payroll□Noncash□(Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

AMERICAN CAMPING ASSOCIATION, INC.

35-0962419

Employer identification number

| Part I | Contributors (see instructions). Use duplicate co | pies of Part I if additional space is | needed. |
|------------|---|---------------------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$ | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$ | Person ✓ Payroll □ Noncash □ (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ <u>122,900</u> | PersonImage: Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$ | PersonPayrollNoncashNoncash(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$ | PersonPayrollNoncashImage: Noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$\$ | PersonPayrollDoncashNoncash(Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

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Page 3

Employer identification number 35-0962419

AMERICAN CAMPING ASSOCIATION, INC.

Part II

Name of organization

Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
|---------------------------|--|---|----------------------|
| 18 | PUBLICLY TRADED SECURITIES | | |
| | | \$14,819 | 11/24/2020 |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| | | \$ | |

AMERICAN CAMPING ASSOCIATION, INC. 35-0962419

| Schedule B (Name of or | (Form 990, 990-EZ, or 990-PF) (2020) rganization | | | Page 4 Employer identification number | | | | | |
|----------------------------|---|--|---|---|--|--|--|--|--|
| | N CAMPING ASSOCIATION, INC. | | | 35-0962419 | | | | | |
| Part III | <i>Exclusively</i> religious, charitable, (10) that total more than \$1,000 f | for the year from any zations completing Pa the year. (Enter this ir | one contributo art III, enter the to nformation once. | described in section 501(c)(7), (8), or r. Complete columns (a) through (e) and tal of <i>exclusively</i> religious, charitable, etc., See instructions.) ► \$ | | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | | (d) Description of how gift is held | | | | | |
| | | | | | | | | | |
| - | Transferee's name, address, | | fer of gift Relat | ionship of transferor to transferee | | | | | |
| | | | | | | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use | of gift | (d) Description of how gift is held | | | | | |
| | | | | | | | | | |
| - | Transferee's name, address, | | fer of gift Relat | ionship of transferor to transferee | | | | | |
| (a) No. from | (b) Purpose of gift | (c) Use | of gift | (d) Description of how gift is held | | | | | |
| Part I | | | | | | | | | |
| - | | (e) Transfer of gift | | | | | | | |
| - | Transferee's name, address, | and ZIP + 4 | Relat | ionship of transferor to transferee | | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use | of gift | (d) Description of how gift is held | | | | | |
| | | | | | | | | | |
| - | Transferee's name, address, | | fer of gift Relat | ionship of transferor to transferee | | | | | |
| - | | | | | | | | | |
| | | | | Schedule B (Form 990, 990-EZ, or 990-PF) (2020) | | | | | |

Schedule B (Form 990, 990-EZ, or 990-PF) (2020) 11/3/2021 1:18:58 PM

Open to Public Complete if the organization is described below. Attach to Form 990 or Form 990-EZ. Department of the Treasury Internal Revenue Service ► Go to www.irs.gov/Form990 for instructions and the latest information. Inspection If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then • Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C. • Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B. · Section 527 organizations: Complete Part I-A only. If the organization answered "Yes," on Form 990. Part IV. line 4. or Form 990-EZ. Part VI. line 47 (Lobbving Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B. • Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A. If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then • Section 501(c)(4), (5), or (6) organizations: Complete Part III. Name of organization Employer identification number AMERICAN CAMPING ASSOCIATION, INC. 35-0962419 Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization. Provide a description of the organization's direct and indirect political campaign activities in Part IV. (See instructions for 1 definition of "political campaign activities") 2 Political campaign activity expenditures (See instructions) \$ Volunteer hours for political campaign activities (See instructions) 3 Part I-B Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 \$ 1 \$ 2 Enter the amount of any excise tax incurred by organization managers under section 4955 . 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No . 4a Yes No If "Yes," describe in Part IV. b Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function 1 2 Enter the amount of the filing organization's funds contributed to other organizations for section Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, 3 \$ 4 Did the filing organization file **Form 1120-POL** for this year? Yes No 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV. (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received and funds. If none, enter -0-. promptly and directly delivered to a separate political organization. If none, enter -0-. (1) (2) (3)

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

AMERICAN CAMPING ASSOCIATION, INC. 35-0962419

(4)

(5)

(6)

Schedule C (Form 990 or 990-EZ) 2020

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Cat. No. 50084S

OMB No. 1545-0047

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Political Campaign and Lobbying Activities

SCHEDULE C

(Form 990 or 990-EZ)

2020

| Pa | art | II-A | Complete if the organization section 501(h)). | is exempt under section 501(c)(3) and filed | d Form 5768 (ele | ction under | | | | |
|----|-----|---|---|--|-----------------------|----------------|--|--|--|--|
| Α | Cł | Check Check | | | | | | | | |
| | | | · · · · · · | hare of excess lobbying expenditures). | | | | | | |
| В | Cł | neck 🕨 | if the filing organization checke | ed box A and "limited control" provisions apply. | | | | | | |
| | | | Limits on Lobby | /ing Expenditures | (a) Filing | (b) Affiliated | | | | |
| | | | (The term "expenditures" me | ans amounts paid or incurred.) | organization's totals | group totals | | | | |
| | 1a | Total lo | obbying expenditures to influence | oublic opinion (grassroots lobbying) | 9,037 | | | | | |
| | b | Total lo | obbying expenditures to influence a | a legislative body (direct lobbying) | 97,590 | | | | | |
| | С | Total lo | obbying expenditures (add lines 1a | and 1b) | 106,627 | | | | | |
| | d | Other e | exempt purpose expenditures | | 7,200,178 | | | | | |
| | е | Total e | exempt purpose expenditures (add | lines 1c and 1d) | 7,306,805 | | | | | |
| | f | Lobbyi | ing nontaxable amount. Enter tl | he amount from the following table in both | | | | | | |
| | | columr | าร. | | 515,340 | | | | | |
| | Γ | If the ar | nount on line 1e, column (a) or (b) is: | The lobbying nontaxable amount is: | | | | | | |
| | | Not ove | r \$500,000 | 20% of the amount on line 1e. | | | | | | |
| | | Over \$5 | 00,000 but not over \$1,000,000 | \$100,000 plus 15% of the excess over \$500,000. | | | | | | |
| | | Over \$1 | ,000,000 but not over \$1,500,000 | \$175,000 plus 10% of the excess over \$1,000,000. | | | | | | |
| | | Over \$1 | ,500,000 but not over \$17,000,000 | \$225,000 plus 5% of the excess over \$1,500,000. | | | | | | |
| | | Over \$1 | 7,000,000 | \$1,000,000. | | | | | | |
| | g | Grassr | oots nontaxable amount (enter 259 | % of line 1f) | 128,835 | | | | | |
| | h | Subtra | ct line 1g from line 1a. If zero or les | ss, enter -0 | 0 | | | | | |
| | i | Subtra | ct line 1f from line 1c. If zero or les | s, enter -0 | 0 | | | | | |
| | j | | | on either line 1h or line 1i, did the organization | | Yes No | | | | |

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

| | Lobbying Expenditures During 4-Year Averaging Period | | | | | | | | | | | |
|---|--|-----------------|-----------------|-----------------|-----------------|------------------|--|--|--|--|--|--|
| Calendar year (or fiscal year beginning in) | | (a) 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) Total | | | | | | |
| 2a | Lobbying nontaxable amount | 589,067 | 610,879 | 609,950 | 515,340 | 2,325,236 | | | | | | |
| b | Lobbying ceiling amount (150% of line 2a, column (e)) | | | | | 3,487,853 | | | | | | |
| С | Total lobbying expenditures | 153,661 | 131,183 | 121,122 | 106,627 | 512,593 | | | | | | |
| d | Grassroots nontaxable amount | 147,267 | 152,720 | 152,487 | 128,835 | 581,309 | | | | | | |
| е | Grassroots ceiling amount (150% of line 2d, column (e)) | | | | | 871,963 | | | | | | |
| f | Grassroots lobbying expenditures | 9,000 | 0 | 9,000 | 9,037 | 27,037 | | | | | | |

Schedule C (Form 990 or 990-EZ) 2020

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| | (election under section 501(h)). | | | | | |
|------------|--|---------|--------|-------|-------|------|
| For e | each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed | (a) | | (b) | | |
| | ription of the lobbying activity. | Yes | No | Ar | nount | |
| 1 a | During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: | | | | | |
| b | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | | | | | |
| c | Media advertisements? | | _ | | | |
| d e | Mailings to members, legislators, or the public? . | | | | | |
| f g | Grants to other organizations for lobbying purposes? | | | | | |
| h | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | | | | | |
| i | Other activities? | | | | | |
| j | Total. Add lines 1c through 1i | | | | | |
| 2 a | Did the activities in line 1 cause the organization to be not described in section $501(c)(3)$? | | | | | |
| b | If "Yes," enter the amount of any tax incurred under section 4912 | | _ | | | |
| С | If "Yes," enter the amount of any tax incurred by organization managers under section 4912 . | | | | | |
| 1 | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | | | |
| Part | III-A Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6). |)(5), c | or sec | ction | | |
| | | | | | Yes | No |
| 1 | Were substantially all (90% or more) dues received nondeductible by members? | | | 1 | | |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | | 2 | | |
| 3 | Did the organization agree to carry over lobbying and political campaign activity expenditures from the | - | | 3 | | |
| Part | III-B Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OF answered "Yes." | | | | ine 3 | , is |
| 1 | Dues, assessments and similar amounts from members | • | 1 | | | |
| 2 | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts political expenses for which the section 527(f) tax was paid). | | | | | |
| а | Current year | | 2a | | | |
| b | Carryover from last year | t | 2b | | | |
| С | Total | + | 2c | | | |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues . | | 3 | | | |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of excess does the organization agree to carryover to the reasonable estimate of nondeductible lobby and political expenditure next year? | /ing | | | | |
| 5 | Taxable amount of lobbying and political expenditures (See instructions) | • | 4 5 | | | |

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (See instructions); and Part II-B, line 1. Also, complete this part for any additional information.

Schedule C (Form 990 or 990-EZ) 2020

SCHEDULE D (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
 Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 ▶ Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection identification number

OMB No. 1545-0047

2020

| | f the organization ICAN CAMPING ASSOCIATION, INC. | | Employer identification number 35-0962419 |
|--------|--|--|--|
| Par | | sod Funds or Other Similar Fund | |
| Fai | Complete if the organization answered " | | s of Accounts. |
| | Complete in the organization answered | (a) Donor advised funds | (b) Funds and other accounts |
| 1 2 | Total number at end of year | | |
| 3 | Aggregate value of grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor a | | |
| 6 | funds are the organization's property, subject to the Did the organization inform all grantees, donors, an only for charitable purposes and not for the benefit conferring impermissible private benefit? | nd donor advisors in writing that grant t of the donor or donor advisor, or for | funds can be used |
| Par | | | |
| | Complete if the organization answered " | | |
| 1 | Purpose(s) of conservation easements held by the o | ation or education) | f a historically important land area f a certified historic structure |
| 2 | Preservation of open space Complete lines 2a through 2d if the organization hel | d a qualified conservation contribution | in the form of a conservation |
| _ | easement on the last day of the tax year. | | Held at the End of the Tax Year |
| а | | | . 2a |
| b | Total acreage restricted by conservation easements | | |
| с | Number of conservation easements on a certified hi | | |
| d | Number of conservation easements included in (a historic structure listed in the National Register . | c) acquired after 7/25/06, and not o | |
| 3 | Number of conservation easements modified, trans tax year ► | ferred, released, extinguished, or term | inated by the organization during the |
| 4 5 | Number of states where property subject to conserv Does the organization have a written policy rega violations, and enforcement of the conservation eas | arding the periodic monitoring, insp | |
| 6 | Staff and volunteer hours devoted to monitoring, inspec | ting, handling of violations, and enforcing | conservation easements during the year |
| 7 | Amount of expenses incurred in monitoring, inspecting | g, handling of violations, and enforcing c | conservation easements during the year |
| 8 | Does each conservation easement reported on line 2 and section 170(h)(4)(B)(ii)? | 2(d) above satisfy the requirements of s | ection 170(h)(4)(B)(i) |
| 9 | In Part XIII, describe how the organization reports co balance sheet, and include, if applicable, the text of | the footnote to the organization's final | and expense statement and |
| | organization's accounting for conservation easemer | | |
| Part | Complete if the organization answered " | | Other Similar Assets. |
| 1a | | | e statement and halance sheet works |
| īu | of art, historical treasures, or other similar assets service, provide in Part XIII the text of the footnote to | held for public exhibition, education, | or research in furtherance of public |
| b | If the organization elected, as permitted under FAS art, historical treasures, or other similar assets held provide the following amounts relating to these item | for public exhibition, education, or res s: | earch in furtherance of public service, |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | ▶ \$ |
| | (ii) Assets included in Form 990, Part X | | 🕨 💲 |
| 2 | If the organization received or held works of art, following amounts required to be reported under FA | | assets for financial gain, provide the |
| а | Revenue included on Form 990, Part VIII, line 1 . | | |
| b | Assets included in Form 990, Part X | <u></u> | > \$ |

| Schedu | e D (Form 990) 2020 | | | | | | | | | Page 2 |
|------------|--|----------|-------------------------|------------|----------------------|------------------|----------|--------------------|-------------|---------------|
| Part | III Organizations Maintaining | Colle | ctions of | Art, His | torical T | Freasures | , or O | her Similar A | ssets (co | ntinued) |
| 3 | Using the organization's acquisition, collection items (check all that apply): | | sion, and ot | ther reco | rds, chec | k any of th | e follov | ving that make | significant | use of its |
| а | Public exhibition | | | d | 🗌 Loan | or exchang | e progi | ram | | |
| b | Scholarly research | | | | | | | | | |
| с | Preservation for future generations | 3 | | | | | | | | |
| 4 | Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part | | | | | | | | | |
| | XIII. | | | | | | | | | |
| 5 | During the year, did the organization | solicit | or receive | donation | ns of art, | historical tr | reasure | s, or other sim | ilar | |
| | assets to be sold to raise funds rather than to be maintained as part of the organization's collection? 🗌 Yes 🗌 No | | | | | | | | | |
| Part | IV Escrow and Custodial Arra | angen | nents. | | | | | | | |
| | Complete if the organization 990, Part X, line 21. | | | " on For | m 990, F | Part IV, line | e 9, or | reported an a | mount on | Form |
| 1a | Is the organization an agent, trustee, | custo | dian or oth | ner intern | nediary fo | or contribut | ions o | r other assets i | not | |
| iu | included on Form 990, Part X? | | | | | | | | | s 🗌 No |
| b | If "Yes," explain the arrangement in Pa | | | | | | | | | |
| D | in res, explain the analigement in r | | and compr | | | able. | | | Amount | |
| • | Beginning balance | | | | | | 10 | | Amount | |
| с с | Additions during the year | | | | | | 10 | - | | |
| d | . | | | | | | | | | |
| e | Distributions during the year | | | | | | 1e | | | |
| f | Ending balance | | | | | | | | | |
| 2a | If "Yes," explain the arrangement in Pa | | | | | | | | | |
| Par | | | . Check her | | xpianatio | IT has been | provid | | | |
| га | Complete if the organization | anew | orad "Vae | " on For | m 000 E | Dart IV lind | - 10 | | | |
| | | | urrent year | | or year | (c) Two year | | (d) Three years ba | | /ears back |
| 4 | Designing of year balance | (a) C | urrent year | (0) FI | or year | (C) Two year | SDACK | (u) Three years ba | ck (e) Four | Pears Dack |
| 1a | Beginning of year balance | | | | | | | | | |
| b | Contributions | | | | | | | | | |
| С | Net investment earnings, gains, and losses | | | | | | | | | |
| | | | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | |
| е | Other expenditures for facilities and | | | | | | | | | |
| | programs | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | |
| g | End of year balance | | | | <i>(</i>), <i>A</i> | | <u></u> | | | |
| 2 | Provide the estimated percentage of t | | rent year er | nd balanc | e (line 1g | j, column (a | i)) neid | as: | | |
| a | Board designated or quasi-endowmer | | | % | | | | | | |
| b | Permanent endowment | | | | | | | | | |
| С | Term endowment ► % | | | 000/ | | | | | | |
| 3a | The percentages on lines 2a, 2b, and Are there endowment funds not in the | | | | - ation the | at ara hald | and ad | ministered for t | th a | |
| 34 | organization by: | e poss | | le organi | | at are new | anu au | | | Yes No |
| | | | | | | | | | | res no |
| | (i) Unrelated organizations | | | | | | | | . 3a(i) | |
| h | ., | | | | | | | | · · · · | |
| b | If "Yes" on line 3a(ii), are the related o | - | | | | | • • | | . 3b | |
| 4 Dart | Describe in Part XIII the intended uses VI Land, Buildings, and Equip | | | | Jwinent It | unus. | | | | |
| Part | Complete if the organization | | | " on For | m 000 E | Dart IV line | - 11- | See Form OO |) Dart V I | no 10 |
| | Description of property | 1 011310 | (a) Cost or of | | | or other basis | | Accumulated | | |
| | Description of property | | (a) Cost or of (investm | | | or other basis | • • • | epreciation | (d) Book | value |
| 10 | Land | | | | | | | | | |
| 1a b | Land | · ⊢ | | | | 1 074 004 | | 074 400 | | 400 654 |
| b | Buildings | · ⊢ | | | | 1,271,831 | | 871,180 | | 400,651 |
| С А | Leasehold improvements | · ⊢ | | | | 000 074 | | 650.000 | | 170 4 40 |
| d | Equipment | | | | | 826,071 | | 653,923 | | 172,148 |
| e Total | Other | | Nucl Farme O | 00 0 | V oolung | n (D) line 11 | | | | F70 700 |
| i otal. | Add lines 1a through 1e. (Column (d) n | nust eq | juai ⊢orm 9 | 90, Part J | ∧, coiumn | і (в), line 10 | ю.). | 🕨 | | 572,799 |

Schedule D (Form 990) 2020

| | Complete if the organization answered "Yes" on For | | |
|---|--|-----------------------|--|
| | (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
| I) Financial | derivatives | | |
| | eld equity interests | | |
|) Other | | | |
| (A) | | | |
| | | | |
| | | | |
| | | | |
| (E) | | | |
| $\langle \mathbf{O} \rangle$ | | | |
| (H) | | | |
| otal. (Colui | mn (b) must equal Form 990, Part X, col. (B) line 12.) . ► | | |
| art VIII | Investments – Program Related. | 000 Devt N/ lines | |
| | Complete if the organization answered "Yes" on For | | (c) Method of valuation: |
| | (a) Description of investment | (b) Book value | (c) Method of Valuation: Cost or end-of-year market value |
| I) | | | |
| 2) | | | |
| 3) | | | |
| 4) -> | | | |
| 5) | | | |
| 5) 7) | | | |
| 7) 3) | | | |
| 9) | | | |
| | | | |
| | mn (b) must equal Form 990, Part X, col. (B) line 13.) . 🕨 | | |
| | Other Assets. | | |
| otal. (Colui | | m 990, Part IV, line | |
| otal. <i>(Colui</i> Part IX | Other Assets. | m 990, Part IV, line | 11d. See Form 990, Part X, line 15 (b) Book value |
| otal. <i>(Colui</i> Part IX 1) | Other Assets. Complete if the organization answered "Yes" on For | m 990, Part IV, line | |
| otal. (Colui Part IX 1) 2) | Other Assets. Complete if the organization answered "Yes" on For | m 990, Part IV, line | |
| otal. (Colui Part IX 1) 2) 3) | Other Assets. Complete if the organization answered "Yes" on For | m 990, Part IV, line | |
| otal. (Coluin Part IX 1) 2) 3) 4) | Other Assets. Complete if the organization answered "Yes" on For | m 990, Part IV, line | |
| otal. (Colui Part IX 1) 2) 3) 4) 5) | Other Assets. Complete if the organization answered "Yes" on For | m 990, Part IV, line | |
| Dtal. (Colun Part IX 1) 2) 3) 4) 5) 6) | Other Assets. Complete if the organization answered "Yes" on For | m 990, Part IV, line | |
| tal. (Coluin Part IX 1) 2) 3) 4) 5) 6) 7) | Other Assets. Complete if the organization answered "Yes" on For | m 990, Part IV, line | |
| otal. (Colui Part IX 1) 2) 3) 4) 5) 6) 7) 8) 9) | Other Assets. Complete if the organization answered "Yes" on For (a) Description | m 990, Part IV, line | |
| otal. (Colui Part IX 1) 2) 3) 4) 5) 6) 7) 8) 9) otal. (Colui | Other Assets. Complete if the organization answered "Yes" on For (a) Description mn (b) must equal Form 990, Part X, col. (B) line 15.) | m 990, Part IV, line | (b) Book value |
| otal. (Colui Part IX 1) 2) 3) 4) 5) 6) 7) 8) 9) | Other Assets. Complete if the organization answered "Yes" on For (a) Description (a) Description (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities. | | (b) Book value |
| tal. (Colun Part IX 1) 2) 3) 4) 5) 6) 7) B) 9) otal. (Colun | Other Assets. Complete if the organization answered "Yes" on For (a) Description (a) Description (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities. Complete if the organization answered "Yes" on For | | (b) Book value |
| tal. (Coluit Part IX 1) 2) 3) 4) 5) 6) 7) B) Optal. (Coluit Part X | Other Assets. Complete if the organization answered "Yes" on For (a) Description (a) Description (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities. Complete if the organization answered "Yes" on For line 25. | | (b) Book value (b) Book value ▶ 11e or 11f. See Form 990, Part X, |
| otal. (Colui Part IX 1) 2) 3) 4) 5) 6) 7) 8) 9) otal. (Colui Part X | Other Assets. Complete if the organization answered "Yes" on For (a) Description (a) Description (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities. Complete if the organization answered "Yes" on For line 25. (a) Description of liability | | (b) Book value |
| tal. (Colur Part IX 1) 2) 3) 4) 5) 6) 7) 8) 9) otal. (Colur Part X 1) Federal in | Other Assets. Complete if the organization answered "Yes" on For (a) Description (a) Description (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities. Complete if the organization answered "Yes" on For line 25. | | (b) Book value (b) Book value ▶ 11e or 11f. See Form 990, Part X, |
| tal. (Colur Part IX 1) 2) 3) 4) 5) 6) 7) 8) 9) otal. (Colur Part X 1) Federal in 2) | Other Assets. Complete if the organization answered "Yes" on For (a) Description (a) Description (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities. Complete if the organization answered "Yes" on For line 25. (a) Description of liability | | (b) Book value (b) Book value ▶ 11e or 11f. See Form 990, Part X, |
| otal. (Colui Part IX 1) 2) 3) 4) 5) 6) 7) 8) 9) otal. (Colui Part X | Other Assets. Complete if the organization answered "Yes" on For (a) Description (a) Description (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities. Complete if the organization answered "Yes" on For line 25. (a) Description of liability | | (b) Book value (b) Book value ▶ 11e or 11f. See Form 990, Part X, |
| tal. (Coluit Part IX 1) 2) 3) 4) 5) 6) 7) 8) 9) otal. (Coluit Part X 1) Federal in 2) 3) | Other Assets. Complete if the organization answered "Yes" on For (a) Description (a) Description (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities. Complete if the organization answered "Yes" on For line 25. (a) Description of liability | | (b) Book value (b) Book value ▶ 11e or 11f. See Form 990, Part X, |
| tal. (Colur Part IX 1) 2) 3) 4) 5) 6) 7) B) 9) tal. (Colur Part X 1) Federal in 2) 3) 4) 5) 5) | Other Assets. Complete if the organization answered "Yes" on For (a) Description (a) Description (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities. Complete if the organization answered "Yes" on For line 25. (a) Description of liability | | (b) Book value (b) Book value ▶ 11e or 11f. See Form 990, Part X, |
| tal. (Coluit Part IX 1) 2) 3) 4) 5) 6) 7) B) 9) ctal. (Coluit Part X 1) Federal in 2) 3) 4) | Other Assets. Complete if the organization answered "Yes" on For (a) Description (a) Description (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities. Complete if the organization answered "Yes" on For line 25. (a) Description of liability | | (b) Book value (b) Book value ▶ 11e or 11f. See Form 990, Part X, |
| tal. (Colur Part IX 1) 2) 3) 4) 5) 6) 7) 8) 9) total. (Colur Part X 1) Federal in 2) 3) 4) 5) 5) 6) 7) Federal in 2) 3) 4) 5) 5) 5) | Other Assets. Complete if the organization answered "Yes" on For (a) Description (a) Description (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities. Complete if the organization answered "Yes" on For line 25. (a) Description of liability | | (b) Book value (b) Book value ▶ 11e or 11f. See Form 990, Part X, |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII .

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| Schedu | le D (Form 990) 2020 | | | | Page 4 |
|--------|--|----------|------------------------|------------|---------------|
| Par | | | | Return. | |
| | Complete if the organization answered "Yes" on Form 990, | | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | • • | | 1 | 10,980,850 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | 1.1 | | | |
| a | Net unrealized gains (losses) on investments | 2a | 717,775 | - | |
| b | Donated services and use of facilities | 2b | | - | |
| c | Recoveries of prior year grants | | | - | |
| d | Other (Describe in Part XIII.) | | 0 | | |
| e | Add lines 2a through 2d | | | 2e | 717,775 |
| 3 | Subtract line 2e from line 1 | i · | | 3 | 10,263,075 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | 00.044 | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | | 23,011 | - | |
| b | Other (Describe in Part XIII.) | | 0 | | |
| c | Add lines 4a and 4b | | | 4c | 23,011 |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line | | | 5 | 10,286,086 |
| Pari | | | | er Return | - |
| | Complete if the organization answered "Yes" on Form 990, | | | | 7 000 704 |
| 1 | | • • | | 1 | 7,283,794 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | |
| a | Donated services and use of facilities | 2a | | - | |
| b | Prior year adjustments | | | - | |
| c | Other losses | | | - | |
| d | Other (Describe in Part XIII.) | | 0 | | |
| е | Add lines 2a through 2d | | | 2e | 0 |
| 3 | Subtract line 2e from line 1 | · · | | 3 | 7,283,794 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | - | 23,011 | - | |
| b | Other (Describe in Part XIII.) | | 0 | | |
| c | Add lines 4a and 4b | | | 4c | 23,011 |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, lin | ne 18.) | | 5 | 7,306,805 |
| Part | | | | | |
| | le the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar | | | | |
| | t XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | t to pro | vide any additional in | formation. | |
| SEE S | TATEMENT | | | | |
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Supplemental Information. Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1 and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

| Return Reference - Identifier | Explanation |
|--|--|
| SCHEDULE D, PART X, LINE 2 - FIN 48 (ASC 740) FOOTNOTE | THE ASSOCIATION AND FOUNDATION ARE NOT-FOR-PROFIT CORPORATIONS, EXEMPT FROM INCOME TAX UNDER SECTION 501(C)(3) OF THE U.S. INTERNAL REVENUE CODE AND HAVE BEEN CLASSIFIED AS ORGANIZATIONS THAT ARE NOT PRIVATE FOUNDATIONS UNDER SECTION 509(A) OF THE INTERNAL REVENUE CODE. |
| | CURRENT ACCOUNTING STANDARDS REQUIRE THE ASSOCIATION AND FOUNDATION TO DISCLOSE THE AMOUNT OF POTENTIAL BENEFIT OR OBLIGATION TO BE REALIZED AS A RESULT OF AN EXAMINATION PERFORMED BY A TAXING AUTHORITY. FOR THE YEARS ENDED JUNE 30, 2021 AND 2020, MANAGEMENT HAS DETERMINED THAT THE ASSOCIATION AND FOUNDATION DO NOT HAVE ANY TAX POSITIONS THAT RESULT IN ANY UNCERTAINTIES REGARDING THE POSSIBLE IMPACT ON THE ASSOCIATION AND FOUNDATION'S FINANCIAL STATEMENTS. THE ASSOCIATION AND FOUNDATION DO NOT EXPECT THE TOTAL AMOUNT OF UNRECOGNIZED TAX BENEFITS TO SIGNIFICANTLY CHANGE IN THE NEXT 12 MONTHS. THE ASSOCIATION AND FOUNDATION RECOGNIZES INTEREST AND/OR PENALTIES RELATED TO INCOME TAX MATTERS IN INCOME TAX EXPENSE. THE ASSOCIATION AND FOUNDATION DID NOT HAVE ANY AMOUNTS ACCRUED FOR INTEREST AND PENALTIES AT JUNE 30, 2021 AND 2020. |

| SCHEDULE G (Form 990 or 990-EZ) Supplemental Information Regarding Fundraising or Gaming Activities Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. | | | | | | or 19, or if the | OMB No. 1545-0047 | |
|---|--|---|--|---------------------------|--|--|--|--|
| | ent of the Treasury Revenue Service | | ► At | tach to Form | 990 or Form | | | Open to Public |
| | the organization | | do to wwws.gov/ | 0111350 101 1 | | nd the latest informa | Employer identifi | Inspection cation number |
| | | ASSOCIATION, INC | | | | | | -0962419 |
| Part | Form 99 | 0-EZ filers are r | not required to | complete | this part. | | Form 990, Part IV, | line 17. |
| a b c d 2a | Mail solicit Internet an Phone soli In-person Did the organi or key employ | ations d email solicitatio citations solicitations zation have a writ ees listed in Form | ns ten or oral agree 990, Part VII) or | e f g ement with | Solicitati Solicitati Special f any individ | ion of non-govern ion of governmen fundraising events lual (including offi with professional f | t grants s cers, directors, trus fundraising services | |
| | | at least \$5,000 by | | | | - | | |
| (| i) Name and addre or entity (fur | | (ii) Activity | custody o | draiser have r control of outions? | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col. (i) | (vi) Amount paid to (or retained by) organization |
| DO | NOR BY DESIGN G | ROUP LLC, PO BOX | | Yes | No | - | | |
| 1 710 | 06, CAROL STREAM | I, IL 60197-7106 | (SEE STATEMENT) | | ~ | | 78,000 | |
| 2 | | | | | | | | |
| 3 | | | | | | | | |
| 4 | | | | | | | | |
| 5 | | | | | | | | |
| 6 | | | | | | | | |
| 7 | | | | | | | | |
| 8 | | | | | | | | |
| 9 | | | | | | | | |
| 10 | | | | | | | | |
| Total | | | | | ► | 0 | 78,000 |) 0 |
| AL, AK | registration or , AZ, AR, CA, CO | | GA, HI, ID, IL, IN, I | A, KS, KY, L | A, ME, MD, | MA, MI, MN, MS, M | | ed it is exempt from |
| For Pape | erwork Reduction | Act Notice, see the li | nstructions for Forn | n 990 or 990-l | Z. | Cat. No. 50083H | Schedule G (| Form 990 or 990-EZ) 2020 |

| Part II | Fundraising Events. Cor than \$15,000 of fundraisir gross receipts greater tha | ng event contributions | | | <i>,</i> |
|---------|--|------------------------|--------------|------------------|---|
| | | (a) Event #1 | (b) Event #2 | (c) Other events | (d) Total events (add col. (a) through |

| | | | (event type) | (event type) | (total number) | (add col. (a) through col. (c)) | | | |
|--|--------------------|---|----------------------------|---|-------------------------|---|--|--|--|
| Revenue | 1 | Gross receipts | | | | | | | |
| Re | 2 3 | Less: Contributions Gross income (line 1 minus line 2) | | | | | | | |
| | 4 | Cash prizes | | | | | | | |
| | 5 | Noncash prizes | | | | | | | |
| səsu | 6 | Rent/facility costs | | | | | | | |
| Direct Expenses | 7 | Food and beverages | | | | | | | |
| Direc | 8 | Entertainment | | | | | | | |
| | 9 | Other direct expenses . | | | | | | | |
| Pa | 10 11 rt III | Direct expense summary. Ac Net income summary. Subtra Gaming. Complete if th | act line 10 from line 3, c | olumn (d) | | or reported more than | | | |
| - u | | \$15,000 on Form 990-E2 | Z, line 6a. | | 330, 1 art 10, inte 13, | | | | |
| Revenue | | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) | | | |
| Be | 1 | Gross revenue | | | | | | | |
| ses | 2 | Cash prizes | | | | | | | |
| Direct Expenses | 3 | Noncash prizes | | | | | | | |
| Direct | 4 | Rent/facility costs | | | | | | | |
| | 5 | Other direct expenses . | | | | | | | |
| | 6 | Volunteer labor | □ Yes % □ No | └ Yes // % └ No | ☐ Yes% ☐ No | | | | |
| | 7 | Direct expense summary. Ac | Id lines 2 through 5 in c | olumn (d) . . . | | | | | |
| | 8 | Net gaming income summar | y. Subtract line 7 from li | ine 1, column (d) | | | | | |
| | E als blf | nter the state(s) in which the or the organization licensed to co "No," explain: | | | | | | | |
| 10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? | | | | | | | | | |

Schedule G (Form 990 or 990-EZ) 2020

| Schedu | le G (Form 990 or 990-EZ) 2020 Page 3 |
|--------|--|
| 11 | Does the organization conduct gaming activities with nonmembers? |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? |
| 13 | Indicate the percentage of gaming activity conducted in: |
| а | The organization's facility 13a % |
| b | An outside facility |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and records: |
| | Name |
| | Address ► |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming |
| | revenue? |
| b | If "Yes," enter the amount of gaming revenue received by the organization \$and the |
| | amount of gaming revenue retained by the third party |
| С | If "Yes," enter name and address of the third party: |
| | Name ► |
| | Address ► |
| 16 | Gaming manager information: |
| | Name ► |
| | Gaming manager compensation ► \$ |
| | Description of services provided |
| | Director/officer Employee Independent contractor |
| 17 | Mandatory distributions: |
| а | Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? |
| b | Enter the amount of distributions required under state law to be distributed to other exempt organizations or |
| Part | Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information |
| | See instructions. |
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Schedule G (Form 990 or 990-EZ) 2020

Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information (see instructions).

| Return Reference - Identifier | Explanation |
|-------------------------------|---|
| | DESIGNING NEW FUNDRAISING TEAM. INCLUDING BUT NOT LIMITED TO DESIGNING PROCESSES, PROCEDURES, AND ASSISTING WITH MAJOR DONOR ASKS. |

SCHEDULE I (Form 990)

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.



Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number 35-0962419

AMERICAN CAMPING ASSOCIATION, INC.

Part I General Information on Grants and Assistance

| 1 | Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and | |
|---|--|------|
| | the selection criteria used to award the grants or assistance? | 🗌 No |

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 (a) Name and address of organization or government | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non- cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
|--|---------------------|------------------------------------|--------------------------|---------------------------------------|---|---------------------------------------|---------------------------------------|
| (1) ACTA NON VERBA | | | | | | | |
| 1001 83RD AVE MAILBOX #1, OAKLAND , CA 94621 | 45-0935667 | 501©(3) | 12,750 | | | | PROGRAM SUPPORT |
| (2) CAMP COMMON GROUND (OPERATOR) | | | | | | | |
| 2033 98TH AVE, OAKLAND , CA 94603 | 82-2493824 | 501©(3) | 15,248 | | | | PROGRAM SUPPORT |
| (3) CAMP FIRE ALASKA COUNCIL | | | | | | | |
| 161 KLEVIN ST STE 100, ANCHORAGE, AK 99508 | 92-0029613 | 501©(3) | 6,500 | | | | PROGRAM SUPPORT |
| (4) CAMP MOKULEIA INC (ECCC) | | | | | | | |
| 68-729 FARRINGTON HWY, WAIALUA, HI 96791 | 99-0073522 | 501©(3) | 13,850 | | | | PROGRAM SUPPORT |
| (5) (SEE STATEMENT) | 37-0686250 | 501©(3) | 8,500 | | | | PROGRAM SUPPORT |
| (6) EASTERSEALS COLORADO ROCKY MOUNTAIN | 37-0080230 | 501@(5) | 0,300 | | | | FICOGRAM SUFFORT |
| (6) EASTERSEALS COLORADO ROCKY MOUNTAIN 393 S HARLAN ST STE 250, LAKEWOOD, CO 80226 | 84-0412575 | 501©(3) | 7,550 | | | | PROGRAM SUPPORT |
| (7) MGH ASPIRE | | | , | | | | |
| 125 NASHUA ST STE 540, BOSTON , MA 02114 | 04-1564655 | 501©(3) | 16,042 | | | | PROGRAM SUPPORT |
| (8) NATUREBRIDGE | | | | | | | |
| 1033 FORT CRONKHITE, SAUSALITO, CA 94965 | 94-2145930 | 501©(3) | 8,041 | | | | PROGRAM SUPPORT |
| (9) (SEE STATEMENT) | | | | | | | |
| | 56-2108640 | 501©(3) | 8,500 | | | | PROGRAM SUPPORT |
| (10) (SEE STATEMENT) | 04-6001200 | 501©(3) | 10,845 | | | | PROGRAM SUPPORT |
| (11) YMCA OF GREATER SEATTLE | | | | | | | |
| 909 4TH AVE, SEATTLE, WA 98104 | 91-0482710 | 501©(3) | 7,500 | | | | PROGRAM SUPPORT |
| (12) (SEE STATEMENT) | | | | | | | |
| 2 Enter total number of section | 501(c)(3) and go | vernment organiza | itions listed in the l | ine 1 table | | | . ► 22 |
| 3 Enter total number of other or | rganizations listed | d in the line 1 table | э | | | | . ► 0 |
| For Paparwork Poduction Act Nation can the Instructions for Form 900 | | | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

| Part III Grants and Other Assistance to De Part III can be duplicated if additional | omestic Individu al space is neede | als. Complete if the d. | organization answ | vered "Yes" on Form 990 | , Part IV, line 22. |
|--|---------------------------------------|--------------------------------|----------------------------------|---|---------------------------------------|
| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of noncash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
| 1 CAMPER SCHOLARSHIPS | 232 | 545,189 | | | |
| 2 EDUCATION SCHOLARSHIPS | 356 | 24,235 | | | |
| 3 | | | | | |
| 4 | | | | | |
| 5 | | | | | |
| 6 | | | | | |
| 7 | | | | | |
| Part IV Supplemental Information. Provide | the information i | required in Part I, lin | e 2; Part III, colum | n (b); and any other addit | ional information. |
| (SEE STATEMENT) | | | | | |
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Schedule I (Form 990) 2020

Part II Grants and Other Assistance to Governments and Organizations in the United States (continued)

| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) |
|--|------------|---------------------------|-------------------------|-------------------------------------|--|---------------------------------------|--------------------------------|
| Name and address of organization or government | EIN | IRC section if applicable | Amount of cash grant | Amount of non-cash assistance | Method of valuation (book, FMV, appraisal, other) | Description of non-cash assistance | Purpose of grant or assistance |
| (12) BIG SUR LAND TRUST YOUTH OUTDOOR PROGRAMS PO BOX 4071, MONTEREY, CA 93942 | 94-2473415 | 501©(3) | 12,000 | | | | PROGRAM SUPPORT |
| (13) BOYS AND GIRLS CLUBS OF SAN FRANCISCO 380 FULTON ST, SAN FRANCISCO, CA 94102 | 94-1156608 | 501©(3) | 19,800 | | | | PROGRAM SUPPORT |
| (14) CAMP BLODGETT/AUDUBON 528 BRIDGE ST NW STE 6, GRAND RAPIDS, MI 49504 | 38-6004379 | 501©(3) | 15,400 | | | | PROGRAM SUPPORT |
| (15) EAST SIDE NEIGHBORHOOD SERVICE/CAMP BOVEY 1700 2ND ST NE, MINNEAPOLIS, MN 55413 | 41-0873798 | 501©(3) | 12,320 | | | | PROGRAM SUPPORT |
| (16) GIRL SCOUTS - GREATER NEW YORK 40 WALL STREET STE 708, NEW YORK, NY 10005 | 13-1624014 | 501©(3) | 13,635 | | | | PROGRAM SUPPORT |
| (17) MONTGOMERY COUNTY DEPARTMENT OF RECREATION 2425 REEDIE DR 10TH FLOOR, WHEATON, MD 20902 | 52-6000980 | MONTGOMERY COUNTY | 8,570 | | | | PROGRAM SUPPORT |
| (18) PRIMITIVE PURSUITS – 4-H ACRES DAY CAMP AND PRIMITIVE PURSUITS - ARNOT FOREST 615 WILLOW AVE, ITHACA, NY 14850 | 16-6072897 | 501©(3) | 7,450 | | | | PROGRAM SUPPORT |
| (19) SHERWOOD FOREST CAMP 2708 SUTTON BLVD, ST. LOUIS, MO 63143 | 43-0653401 | 501©(3) | 12,500 | | | | PROGRAM SUPPORT |
| (20) TAMPA METRO YMCA 110 E OAK AVE, TAMPA, FL 33602 | 59-1742909 | 501©(3) | 7,700 | | | | PROGRAM SUPPORT |
| (21) TRAIL BLAZERS 394 ROGERS AVE, BROOKLYN, NY 11225 | 13-1771421 | 501©(3) | 15,250 | | | | PROGRAM SUPPORT |
| (22) YMCA CAMP SANTA MARIA 2800 DAGNY WAY, LAFAYETTE, CO 80026 | 84-0459944 | 501©(3) | 15,400 | | | | PROGRAM SUPPORT |

| Return Reference - Identifier | Explanation |
|--|---|
| SCHEDULE I, PART I, LINE 2 - PROCEDURES FOR MONITORING USE OF GRANT FUNDS. | CAMPS SELECT THEIR OWN CAMPER SCHOLARSHIP RECIPIENTS BASED ON ELIGIBILITY BENCHMARKS. CAMPS SUBMIT CAMPER SCHOLARSHIP APPLICATIONS FOR EACH INDIVIDUAL CAMPER FOR WHOM THE CAMPER SCHOLARSHIP IS REQUESTED. |
| GRANT FONDO. | ONCE THE SCHOLARSHIP APPLICATIONS HAVE BEEN RECEIVED FROM THE CAMPS, THE ORGANIZATION REMITS SCHOLARSHIP FUNDING DIRECTLY TO THE CAMPS. |
| | EDUCATION SCHOLARSHIP FUNDS ARE EITHER PAID DIRECTLY TO THE EDUCATION PROVIDER OR TO THE WINNER OF THE SCHOLARSHIP UPON PROOF OF PAYMENT OF EDUCATION EXPENSES. |
| SCHEDULE I, PART II, COLUMN A - NAME AND ADDRESS OF ORGANIZATION OR GOVERNMENT | CENTRAL ILLINOIS EASTERSEALS/TIMBER POINTE OUTDOOR CENTER 20 TIMBER POINTE LN, HUDSON , IL 61748 |
| SCHEDULE I, PART II, COLUMN A - NAME AND ADDRESS OF ORGANIZATION OR GOVERNMENT | PISGAH ASTRONOMICAL RESEARCH INSTITUTE - PARI 1 PARI DR, ROSMAN, NC 28772 |
| SCHEDULE I, PART II, COLUMN A - NAME AND ADDRESS OF ORGANIZATION OR GOVERNMENT | TOWN OF LEXINGTON MASSACHUSETTES 1625 MASSACHUSETTS AVE, LEXINGTON, MA 02420 |

| | | Compensation Information | OMB No. | 1545-0 | 0047 |
|------------|---|---|---------------------|--------|----------------------|
| (Form | 990) | For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees | 20 | 20 | |
| Desertes | | Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990. | Open t | o Pu | blic |
| Internal I | ent of the Treasury Revenue Service | Go to www.irs.gov/Form990 for instructions and the latest information. | Insp | ectio | n |
| | f the organization | ASSOCIATION, INC. 35-0 | on number 962419 | | |
| Part | | ons Regarding Compensation | | | |
| | | | | Yes | No |
| 1a | | ropriate box(es) if the organization provided any of the following to or for a person listed on Fc ection A, line 1a. Complete Part III to provide any relevant information regarding these items. | vrm | | |
| | | or charter travel I Housing allowance or residence for personal use | | | |
| | Travel for c | | | | |
| | | ification and gross-up payments | | | |
| | Discretiona | ry spending account | | | |
| b | If any of the b | poxes on line 1a are checked, did the organization follow a written policy regarding payme | ent | | |
| | | nent or provision of all of the expenses described above? If "No," complete Part III | to | | |
| | explain | | · 1b | | |
| 2 | Did the orda | nization require substantiation prior to reimbursing or allowing expenses incurred by | all | | |
| | | tees, and officers, including the CEO/Executive Director, regarding the items checked on I | | | |
| | 1a? | | · 2 | | |
| 3 | Indicate which | , if any, of the following the organization used to establish the compensation of the | | | |
| Ū | | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by | a | | |
| | - | zation to establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | | tion committee | | | |
| | • | It compensation consultantImage: Compensation survey or studyf other organizationsImage: Compensation survey or study | | | |
| | | | | | |
| 4 | | ar, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing r a related organization: | | | |
| а | | erance payment or change-of-control payment? | | | ~ |
| b C | • | or receive payment from a supplemental nonqualified retirement plan? | | | v v |
| U | | of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III. | . +0 | | |
| | | | | | |
| 5 | | 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9. listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue a | | | |
| 5 | | contingent on the revenues of: | arry | | |
| а | The organizati | on? | . 5 a | | ~ |
| b | | | . 5 b | | ~ |
| | If "Yes" on line | e 5a or 5b, describe in Part III. | | | |
| 6 | For persons I | isted on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue a | any | | |
| | - | contingent on the net earnings of: | | | |
| a b | - | on? | | | v v |
| b | - | ganization? | . 00 | | |
| 7 | | isted on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfix described on lines 5 and 6? If "Yes," describe in Part III | | | r |
| 8 | | ounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject | | | |
| | | contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," described in the section of the | | | ~ |
| | an ann an | | . 8 | | - |
| 9 | | ne 8, did the organization also follow the rebuttable presumption procedure described | in | | |
| | _ | ection 53.4958-6(c)? | | | |
| For Pa | perwork Reduct | ion Act Notice, see the Instructions for Form 990. Cat. No. 50053T Sc | hedule J (F | orm 99 | 0) 2020 |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)–(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | | f W-2 and/or 1099-MIS | | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation |
|-------------------------------------|------|--------------------------|-------------------------------------|---|--------------------------------|----------------|-----------------------------------|--|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (E) rotaror columns (B)(i)–(D) | in column (B) reported as deferred on prior Form 990 |
| THOMAS ROSENBERG | (i) | 244,421 | 0 | 0 | 20,345 | 28,054 | 292,820 | 0 |
| 1 PRESIDENT/CHIEF EXECUTIVE OFFICER | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HENRY DEHART, JR. | (i) | 139,572 | 0 | 0 | 11,980 | 28,887 | 180,439 | 0 |
| 2 CHIEF OPERATING OFFICER | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | (i) | | | | | | | |
| 3 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 4 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 5 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 6 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 7 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 8 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 9 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 10 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 13 | (ii) | | | | | | | |
| | (i) | | | | <u> </u> | | | |
| 14 | (ii) | | | | | | | |
| | (i) | | | | <u> </u> | | | |
| 15 | (ii) | | | | | | | |
| | (i) | | | | <u> </u> | | | |
| 16 | (ii) | | | | | | | |

Schedule J (Form 990) 2020

Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

- Attach to Form 990 or 990-EZ.
- Go to www.irs.gov/Form990 for the latest information.



Employer Identification Number 35-0962419

Department of Treasury Internal Revenue Service

Name of the Organization AMERICAN CAMPING ASSOCIATION, INC.

| Return Reference - Identifier | Explanation |
|---|---|
| FORM 990, PART I, LINE 1 - BRIEF MISSION | TO ENSURE THE QUALITY OF CAMP AND YOUTH DEVELOPMENT PROGRAMS BY PROVIDING BEST PRACTICES AND STANDARDS. |
| FORM 990, PART III, LINE 4D - | (EXPENSES \$558,174 INCLUDING GRANTS OF)(REVENUE) |
| DESCRIPTION OF OTHER PROGRAM SERVICES | PUBLIC RELATIONS AND AWARENESS ACTIVELY PROVIDES INFORMATION AND RESOURCES TO THE GENERAL PUBLIC THROUGH PRINT, BROADCAST, AND ELECTRONIC MEDIA. A WEBSITE FOR FAMILIES IS MAINTAINED THAT ANSWERS QUESTIONS ABOUT CAMP FROM THE PARENT/GUARDIAN PERSPECTIVE. MANY ACA RESOURCES ARE AVAILABLE TO THE PUBLIC AT ACACAMPS.ORG. ACA'S FIND A CAMP IS AN ONLINE TOOL AVAILABLE TO THE PUBLIC TO HELP FIND THE RIGHT CAMP FOR EVERY CHILD, YOUTH, AND ADULT. AN ETHICS COMMISSION MANAGES THE INTERFACE WITH THE PUBLIC CONSUMER, PAVING THE WAY TOWARD BETTER CAMPING BY ALLOWING PARENTS A FORUM IN WHICH TO ADDRESS CONCERNS AND RECEIVE MEDIATION AND GUIDANCE ON THOSE ISSUES IMPACTING THE CAMP PROFESSIONAL. |
| FORM 990, PART III, LINE 4D - | (EXPENSES \$548,724 INCLUDING GRANTS OF \$545,189)(REVENUE \$103,501) |
| DESCRIPTION OF OTHER PROGRAM SERVICES | CAMPER SCHOLARSHIPS PROVIDE FINANCIAL ASSISTANCE TO PERSONS NOT OTHERWISE ABLE TO AFFORD A CAMP EXPERIENCE AND FACILITATE INTERACTION IN A CAMP SETTING OF PERSONS FROM DIFFERENT SOCIAL, ECONOMIC, RACIAL, NATIONAL, AND CULTURAL BACKGROUNDS. CAMPERS LEARN INTIMACY WITH NATURE, BUILD HEALTHY PERSONAL RELATIONSHIPS, AND GET TO EXERCISE THEIR MINDS AND BODIES IN WAYS THAT CREATE HEALTHY HABITS. OVER 350 CAMPER SCHOLARSHIPS WERE AWARDED IN FY 2021. |
| FORM 990, PART III, LINE 4D - | (EXPENSES \$126,101 INCLUDING GRANTS OF)(REVENUE) |
| DESCRIPTION OF OTHER PROGRAM SERVICES | GOVERNMENT RELATIONS PROVIDES INFORMATION TO CAMP PROFESSIONALS AND THE PUBLIC ABOUT LAWS AND REGULATIONS RELEVANT TO THE CAMP EXPERIENCE. ACA PARTNERS WITH OTHER ORGANIZATIONS TO WORK WITH GOVERNMENTAL AGENCIES TO ADVOCATE FOR REGULATIONS AND LAWS THAT SUPPORT YOUTH DEVELOPMENT AND CHILD PROTECTION. |
| FORM 990, PART III, LINE 4D - | (EXPENSES \$112,820 INCLUDING GRANTS OF)(REVENUE \$96,300) |
| DESCRIPTION OF OTHER PROGRAM SERVICES | PERIODICALS AND EDUCATIONAL RESOURCES ON TOPICS DEVELOPED SPECIFICALLY FOR PROFESSIONALS WORKING WITH CHILDREN, YOUTH, AND ADULTS IN OUT-OF-SCHOOL, AFTERSCHOOL, RECREATION, AND CAMP PROGRAMS - MANY OF WHICH ARE ONLY AVAILABLE THROUGH ACA - CAN BE FOUND THROUGH ITS PUBLICATIONS AND ONLINE BOOKSTORE. PUBLISHED SIX TIMES A YEAR, CAMPING MAGAZINE PROVIDES ARTICLES ON YOUTH DEVELOPMENT, STAFF TRAINING, HEALTH AND SAFETY, AND INNOVATIVE PROGRAMMING IDEAS, AND IS DISTRIBUTED TO MEMBERS AND OVER 200 NONMEMBER SUBSCRIBERS. ADDITIONALLY, WE SELL OVER 10,000 COPIES OF THE MAY/JUNE CAMPING MAGAZINE ISSUE IN BULK TO OVER 300 CAMPS FOR THE PURPOSE OF STAFF TRAINING. ACA'S WEBSITE, WWW.ACACAMPS.ORG, IS AN IMPORTANT RESOURCE FOR TIMELY NEWS AND CRITICAL REPORTS AND ARE VISITED BY AN AVERAGE OF MORE THAN 800,000 ANNUALLY. |
| FORM 990, PART VI, LINE 1A - DELEGATE BROAD AUTHORITY TO A COMMITTEE | BY-LAWS SECTION 2.3. EXECUTIVE COMMITTEE. THE EXECUTIVE COMMITTEE SHALL CONSIST OF THE CHAIR, VICE-CHAIR, TREASURER, AND SUCH ADDITIONAL OFFICERS AS PROVIDED BY THE RESOLUTION CREATING SUCH OFFICE. THE CHIEF EXECUTIVE OFFICER SHALL SERVE AS A NON-VOTING, EX-OFFICIO MEMBER OF THE EXECUTIVE COMMITTEE. DURING INTERVALS BETWEEN MEETINGS OF THE BOARD OF DIRECTORS, THE EXECUTIVE COMMITTEE SHALL HAVE AND EXERCISE ALL OF THE AUTHORITY OF THE BOARD OF DIRECTORS EXCEPT WHERE PROHIBITED BY LAW. IN ADDITION, THE EXECUTIVE COMMITTEE, TO THE EXTENT SPECIFIED BY THE BOARD OF DIRECTORS, MAY EXERCISE THE AUTHORITY OF THE BOARD OF DIRECTORS AT ANY OTHER TIME, EXCEPT WHERE PROHIBITED BY LAW. THE EXECUTIVE COMMITTEE SHALL CAUSE MINUTES OF ITS PROCEEDINGS TO BE KEPT AND FILED WITH THE MINUTES OF THE PROCEEDINGS OF THE BOARD OF DIRECTORS. |
| FORM 990, PART VI, LINE 2 - FAMILY/BUSINESS RELATIONSHIPS AMONGST INTERESTED PERSONS | AARON DWORKIN AND BRODRICK CLARKE - BUSINESS RELATIONSHIP |
| FORM 990, PART VI, LINE 6 - CLASSES OF MEMBERS OR STOCKHOLDERS | THE NATIONAL COUNCIL OF LEADERS (NCOL) IS AN ASSEMBLY OF LOCAL LEADERS OF THE AMERICAN CAMPING ASSOCIATION. INDIVIDUALS SERVING ON THE NCOL ARE CLASSIFIED AS MEMBERS UNDER THE INDIANA NONPROFIT ACT, AND APPROVE OF SIGNIFICANT DECISIONS OF THE BOARD OF DIRECTORS AS REQUIRED UNDER INDIANA LAW. MEMBERS OF THE NCOL SERVE AS AN IMPORTANT COMMUNICATION AND MEMBERSHIP CONDUIT BETWEEN THE BOARD OF DIRECTORS, EXECUTIVE STAFF, AND THOSE ENTITIES AFFILIATED WITH THE AMERICAN CAMPING ASSOCIATION. MEMBERS OF THE NCOL ARE A KEY SOURCE OF INFORMATION, STRATEGY, ACTIVITIES AND PROGRAMS OF THE ORGANIZATION AS A REPRESENTATIVE OF THE ORGANIZATION'S CONSTITUENCIES, NCOL MEMBERS ARE CHARGED WITH BRINGING EMERGING ISSUES, THOUGHTS, CONCERNS, AND QUESTIONS TO THE BOARD OF DIRECTORS THAT CONTRIBUTE TO THE SUCCESS OF THE CORPORATION'S MISSION. |

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| Return Reference - Identifier | Explanation |
|---|---|
| FORM 990, PART VI, LINE 7B - DECISIONS REQUIRING APPROVAL BY MEMBERS OR STOCKHOLDERS | AFTER AN AFFIRMATIVE VOTE BY THE BOARD OF DIRECTORS, THE BOARD OF DIRECTORS SHALL SUBMIT TO THE NATIONAL COUNCIL OF LEADERS THOSE ISSUES THAT REQUIRE MEMBERSHIP APPROVAL UNDER THE INDIANA NONPROFIT ACT OF 1991, AS AMENDED INCLUDING, WITHOUT LIMITATION, ANY CHANGES TO THE NCOL MEMBERSHIP STRUCTURE. |
| FORM 990, PART VI, LINE 11B - REVIEW OF FORM 990 BY GOVERNING BODY | THE FORM 990 IS REVIEWED BY THE ORGANIZATION'S CHIEF FINANCIAL OFFICER, CHIEF EXECUTIVE OFFICER, AND THE AUDIT AND FINANCIAL POLICY COMMITTEE . THEREAFTER, A COPY OF THE FORM 990 IS PRESENTED TO THE BOARD. IF THERE ARE NO CORRECTIONS, THE FORM 990 IS THEN FILED WITH THE INTERNAL REVENUE SERVICE. |
| FORM 990, PART VI, LINE 12C - CONFLICT OF INTEREST POLICY | BOARD MEMBERS ARE REQUIRED ON AN ANNUAL BASIS TO DISCLOSE POTENTIAL CONFLICTS OF INTERESTS ARISING FROM THEIR INVOLVEMENT WITH OTHER ORGANIZATIONS, VENDORS, OTHER ASSOCIATIONS AND/OR OTHER BOARD MEMBERS. AFTER DISCLOSURE BY THE BOARD MEMBER(S) OF A POTENTIAL CONFLICT, THE OTHER BOARD MEMBERS DETERMINE WHETHER AN ACTUAL CONFLICT EXISTS. BEFORE THE DISCUSSION OF A BOARD ITEM REQUIRING A VOTE, A BOARD MEMBER WITH A CONFLICT OF INTEREST WILL BE REQUIRED TO RECUSE THEMSELF. THE BOARD REVIEWS THE CONFLICT OF INTEREST POLICY AND ITS ADHERENCE TO IT ON AN ANNUAL BASIS. |
| FORM 990, PART VI, LINE 15A - PROCESS TO ESTABLISH COMPENSATION OF TOP MANAGEMENT OFFICIAL | ACA CONDUCTED A COMPREHENSIVE SALARY SURVEY USING A THIRD PARTY ADMINISTRATOR IN JUNE 2019. THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS EVALUATES THE CEO'S PERFORMANCE ANNUALLY USING THE INFORMATION FROM THE SALARY SURVEY. THIS PROCESS AND ITS CONCLUSIONS ARE DOCUMENTED BY THE COMMITTEE IN ITS MEETING MINUTES. |
| FORM 990, PART VI, LINE 15B - PROCESS FOR DETERMINING COMPENSATION OF OTHER OFFICERS | THE COMPENSATION OF THE CFO IS EVALUATED ANNUALLY BY THE CEO OF THE ORGANIZATION. IT IS A BOARD POLICY THAT THE CEO UTILIZE COMPARABILITY DATA IN THIS EVALUATION PROCESS. |
| FORM 990, PART VI, LINE 19 - REQUIRED DOCUMENTS AVAILABLE TO THE PUBLIC | BOARD POLICIES, GOVERNING DOCUMENTS, CONFLICTS OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE AVAILABLE ON THE ORGANIZATION'S WEBSITE, AND ON WWW.GUIDESTAR.ORG |

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury Internal Revenue Service Name of the organization

AMERICAN CAMPING ASSOCIATION, INC.

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

| (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Total income | (e) End-of-year assets | (f) Direct controlling entity |
|--|--------------------------------|--|----------------------------|----------------------------------|--|
| (1) | - | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |

Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year. Part II

| (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | Section 5 contr ent | g) 512(b)(13) rolled tity? |
|--------------------------------|--|---|---|---|---|---|
| | | | | | Yes | No |
| RAISE FUNDS FOR THE | IN | 501(C)(3) | 12 TYPE I | AMERICAN CAMPING | ~ | |
| CAMPING ASSOCIATION, INC | | | | ASSOCIATION, INC. | | |
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| | Primary activity RAISE FUNDS FOR THE SUPPORT OF THE AMERICAN | Primary activity Legal domicile (state or foreign country) RAISE FUNDS FOR THE IN SUPPORT OF THE AMERICAN CAMPING ASSOCIATION, INC IN - - - - - - - - | Primary activity Legal domicile (state or foreign country) Exempt Code section RAISE FUNDS FOR THE SUPPORT OF THE AMERICAN CAMPING ASSOCIATION, INC IN 501(C)(3) - - - - - - - - - | Primary activity Legal domicile (state or foreign country) Exempt Code section Public charity status (if section 501(c)(3)) RAISE FUNDS FOR THE SUPPORT OF THE AMERICAN CAMPING ASSOCIATION, INC IN 501(C)(3) 12 TYPE I - | Primary activity Legal domicile (state or foreign country) Exempt Code section Public charity status (if section 501(c)(3)) Direct controlling entity RAISE FUNDS FOR THE SUPPORT OF THE AMERICAN CAMPING ASSOCIATION, INC IN 501(C)(3) 12 TYPE I AMERICAN CAMPING ASSOCIATION, INC - | Primary activity Legal domicile (state or foreign country) Exempt Code section Public charity status (if section 501(c)(3)) Direct controlling entity Section 5 contrent or the method of the |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat. No. 50135Y

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OMB No. 1545-0047

2020

Open to Public

Inspection

Employer identification number

35-0962419

(5)

Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, Part III because it had one or more related organizations treated as a partnership during the tax year. (e) (j) (k) (a) (b) (c) (d) (f) (g) (h) (i) Name, address, and EIN of Primary activity Direct controlling Predominant Share of total Legal Share of end-of- Disproportionate Code V-UBI General or Percentage related organization income (related, income amount in box 20 domicile entity year assets allocations? managing ownership unrelated, of Schedule K-1 (state or partner? excluded from (Form 1065) foreign tax under country) sections 512-514) Yes No Yes No (1) (2) (3) ____(4)

(6) (7)

Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year. Part IV

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total income | (g) Share of end-of-year assets | (h) Percentage ownership | (i Section 5 contr enti | i) 512(b)(13) rolled ity? |
|--|--------------------------------|---|--|--|--|--|---------------------------------------|----------------------------------|---|
| | | | | | | | | Yes | No |
| (1) | | | | | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| (5) | | | | | | | | | |
| (6) | | | | | | | | | |
| (7) | | | | | | | | | |

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| Part | Transactions With Related Organizations. Complete if the organization answ | vered "Yes" on Form | n 990, Part IV, line 34 | 1, 35b, or 36. | | |
|------|--|---------------------------|-------------------------|---------------------------|----------|--------|
| Note | Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | | Yes | No |
| 1 | During the tax year, did the organization engage in any of the following transactions with one | | | | | |
| а | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | | | | | ~ |
| b | Gift, grant, or capital contribution to related organization(s) | | | | | ~ |
| С | Gift, grant, or capital contribution from related organization(s) | | | | ~ | |
| d | Loans or loan guarantees to or for related organization(s) \ldots \ldots \ldots \ldots \ldots \ldots | | | | | ~ |
| е | Loans or loan guarantees by related organization(s) | | | 1e | | ~ |
| | | | | | | |
| f | Dividends from related organization(s) | | | | | ~ |
| g | Sale of assets to related organization(s) | | | | | ~ |
| h | Purchase of assets from related organization(s) | | | | | ~ |
| i | Exchange of assets with related organization(s) | | | | | ~ |
| j | Lease of facilities, equipment, or other assets to related organization(s) | | | 1 j | | ~ |
| | | | | | | |
| k | Lease of facilities, equipment, or other assets from related organization(s) | | | | | ~ |
| I. | Performance of services or membership or fundraising solicitations for related organization(s) | | | | | ~ |
| m | Performance of services or membership or fundraising solicitations by related organization(s) | | | 1m | | ~ |
| n | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | | 1 n | ~ | |
| ο | Sharing of paid employees with related organization(s) | | | 10 | ~ | |
| | | | | | | |
| р | Reimbursement paid to related organization(s) for expenses | | | 1 p | | ~ |
| q | Reimbursement paid by related organization(s) for expenses | | | 1q | ~ | |
| | | | | | | |
| r | Other transfer of cash or property to related organization(s) | | | 1r | | V |
| S | Other transfer of cash or property from related organization(s) | | | 1s | | ~ |
| 2 | If the answer to any of the above is "Yes," see the instructions for information on who must c | complete this line, inclu | uding covered relation | ships and transaction th | resho | lds. |
| | (a) | (b) | (c) | (d) | | |
| | Name of related organization | Transaction | Amount involved | Method of determining amo | unt invo | lved |
| | | type (a-s) | | | | |
| A | IERICAN CAMPING FOUNDATION, INC. | С | 122,900 | COST | | |
| (1) | | | | | | |
| | | | | | | |
| (2) | | | | | | |
| | | | | | | |
| (3) | | | | | | |
| | | | | | | |
| (4) | | | | | | |
| | | | | | | |
| (5) | | | | | | |
| | | | | | | _ |
| (6) | | | | | | |
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Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| | (a) Name, address, and EIN of entity | , and EIN of entity Primary activity Legal domicile Predominar (state or foreign income (relat country) unrelated, excli | | Predominant income (related, unrelated, excluded | | | (g) Share of end-of-year assets | (h) Disproportionate allocations? | | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | (j) General or managing partner? | | (k) Percentage ownership | |
|------|---|--|--|--|-----|----|--|---|-----|---|---|-----|---------------------------------------|--|
| | | | | from tax under sections 512–514) | Yes | No | | | Yes | No | | Yes | No | |
| (1) | | | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | | | |
| (3) | | | | | | | | | | | | | | |
| (4) | | | | | | | | | | | | | | |
| (5) | | | | | | | | | | | | | | |
| (6) | | | | | | | | | | | | | | |
| (7) | | | | | | | | | | | | | | |
| (8) | | | | | | | | | | | | | | |
| (9) | | | | | | | | | | | | | | |
| (10) | | | | | | | | | | | | | | |
| (11) | | | | | | | | | | | | | | |
| (12) | | | | | | | | | | | | | | |
| (13) | | | | | | | | | | | | | | |
| (14) | | | | | | | | | | | | | | |
| (15) | | | | | | | | | | | | | | |
| (16) | | | | | | | | | | | | | | |

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